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## **WELFARE AND GOVERNANCE CRISES OF NEOLIBERAL GLOBALIZATION: THE NEW INSTITUTIONAL ECONOMICS PERSPECTIVE**

Review

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***Abstract***

*This paper focuses on why the debate over neoliberal globalization is so popular around the world at the beginning of the 21st century and investigates the new institutional economics responses. Crises are not new to capitalism, but we all have been witnessing devastating economic, social, cultural, and political fluctuations in the global economic order. Classical welfare economics ignores distributional effects of theory and morality. Global poverty, inequality, unemployment, unfair trade, migration, environmental disasters etc. are paradoxes or evils of neoliberalism and not sustainable for future of humanity. In order to explain evolution of major causes of the conflicts related to globalization historically, we review a wide range of the literature and analyze the recent discussions of controversial topics on global welfare and governance implications of neoclassic economic thought. The study concludes that there is a growing consensus on the inadequacy of welfare economics in global society. Technological progress and corporate-led economic globalization in real World result in economic nationalism. Retreat from globalisation may be the beginning of a new phase of capitalism. The*

*new instituonal economics says that institutions and social order matter on well-being and development. So we should rethink losers and winners from neoliberal globalization and reshape rules of global economic order in favor of global losers.*

**Keywords: New Institutional Economics, Globalization, Neoliberalism**

## 1. INTRODUCTION

Global capitalist order has been shattered. 21<sup>st</sup> Century globalization process has entered a new and destructive stage historically. The same as the economic troubles started in the later 19<sup>th</sup> Century concluded in big wars and economic crisis in the early part of 20<sup>th</sup> Century, 21<sup>st</sup> Century depressions has started with a range of major problems showing their influences since the last quarter of 20<sup>th</sup> Century. Technological revolution and unpredictable connections which were reached by globalization exist in the foundation of this deep fluctuations and inequalities. Humans knowledge being inadequate to solve today's problems exists as the biggest handicap. Current national and global institutions have to manage the process on the one hand and form the new order on the other hand. Global movements of migrations, big changes in socio-economic and political statues of interest groups cause blowing up of human values, moral corruption and nearly disable these efortts, make the situation worse.

As an institution, economic order includes the natural environment human is in and the forms of this structure in the course of time. Everything concerning human is unavoidable to be a part or component of economic activities. As a social science, economics approaches internally and externally to the mutual interaction of economic and social facts, it is directly affected by physical sciences development as to explain the changes take place in time. In this case, economic analysis of economic order or organization as a system has to form the philosophical basis, based on the relationship between running of physical nature and development of human nature.

Modern capitalist order which was in the centre of debates in early part of the 21<sup>st</sup> Century, exists as a result of West enlightenment in 17<sup>th</sup> and 18<sup>th</sup> centuries after Mediaval Age and Industrial Revolution. In this period Weber (2015: 68-77) who considers all social facts which lie behind behaviour of saving capital and associates capitalist order expansion with capitalism soul; explains the developments such as seperating house work and production, free labor organization and work ethics in the frame of Protestant ethic. Commercial behaviour habits forming as bourgeoisie dedicates her/himself earning money, retins her/himself daily life joy by working more played an important role in disintegration of traditional structure. Religiously unrecognised behaviours as charging interest and earning money formed a moral basis to dedicate ones life into this job in accordance with the lofty aim of supplying material needs of humanity and also to capitalist system. Thus personal interest seeking

motivation and commercial activities which is realised to profit maximization could be explained within the capitalist institutional structure through economic rationalism.

Emerging individuals labor as the determinant of the economic value within capitalist system, is an important factor that begins the disengagement of market order from social order. "As property right includes the priority of ownership on both individuals himself and his own labor, it enables human to be a rising value in modern market society" (Buğra, 1989: 39-41). When market system which includes capitalist manufacturing model leaves social system, a socio-economic system emerges which is composed of employees represents economic system and state units represent political system and including staff who has different interests and in a hierarchic relationship. Organic relationship between political liberalism, capitalism and representative democracy submits the general framework of this economic order process as a system. In the capitalist system, economic base determining factors such as property and production relations, economic efficiency based on division of labour and specialization, individual who makes rational choices (homo-economicus), laissez-faire who quaranties to maximize individuals and societies interests and natural order approach, determined within the frame of moral basis, make government rival to market system politically (Aktan, 1995: 3-6; Akat, 2009: 50-51). This conflict which Adam Smith tries to conciliate by "invisible hand", has become a dilemma field that capitalist system and liberal philosophy come across

Basic tenet of capitalism is the coordination function it performs through price mechanism or invisible hand. However coordination is not the same as governance. Coordination take places in a body of specific rules or an institution. Though governance is an activity which requires restatement of all these rules and institutions when needed. In capitalist societies state commits the governance job as a political authority. Market does not have a type of mandatory power as the political authority has (Scott, B.R., 2011: 12). Polanyi (2014: 35-37) in the early 20<sup>th</sup> century, was emphasized the impossibility of a market system that can stabilize itself while he was examined the crisis represented by 1929 the Great Depression through a institutionalist point of view. However capitalist market system set up whose philosophical basis was formed with Adam Smith has changed in time. For example Smith is against to monopolistic mindset. Smith describes monopolism as the source of wretched spirit (wretched spirit of monopoly) (Aydinonat, 2010: 157). This approach reveals clearly the regulatory role of the state on market. On the other hand dominance of the "invisible hand" on social order has begun to increase with 20<sup>th</sup> Century. When the crisis and reconstruction terms about nearly 200 years old modern economic order process are considered, it has been seen that capitalist system is not static and mechanic process but it has a dynamic and evolutionary structure and this framework affects from several unpredictable factors within the system. It can be said that those changes shape the national and international political and economic relations.

Evolution of economic theory in the period of modern economy confront us historically sometimes as a solution and sometimes the problem itself. Capitalist order is being examined by the ones who suffered from the system. Increasing of global interconnectedness prevents both winners and losers of the system to be indifferent to the situation. Global imbalances which was lived in 2008 and still having its effect maintain show that, economic theory has to apply to its bases of 200 ago for the solution. This approach based on political economy. According to this, in order to understand today's problems, economy has to have politic, normative and moral goals (Piketty, 2015: 628). However neoclassical economic theory and neoliberal global order not only have pushed sharing and development problem to the background but also it has suggested that inequality is useful for economic welfare. Stiglitz (2014a: 138-140) has called attention to the fact that trying to show inequality fair functions as a mean for class power competition.

This study aims to argue and examine economic political, social and environmental problems and destructive imbalances of the current century by foregrounding economical order phenomenon properly to the institutional economics approach. Study shows how economic science has to change in the direction of solutions of economic problems on one hand, while it reveals current contributions which institutional economics provide for predicting uncertainties on the other hand. Within this framework, second part studies the characteristics of globalization process developed in terms of neoliberal economy and liberal approach in the post-World Wars period. In the last part, emerge of institutional economics and basic thesis were discussed with the aspect of their relationship with neoliberal globalization.

## **2. NEOLIBERAL GLOBALIZATION AND GLOBAL CAPITALIST ORDER**

### **2.1. What is Neoliberal Globalization?**

Liberalism is a system of thought belongs to Western civilization which bases on freedom of the market system (capitalist order) representing individual and modern economic patterns. Liberalism grounds politically on modern nation state settlement along with democratic governance approach which is responsible for supplying public sovereignty. On the other hand liberalism with its economic aspect, defends a non-interventive government conception to the market mechanism process and free trade policy which Adam Smith made a scientific explanation through classical political economic theory with his work "The Wealth of Nations" in 1771. From the later 19<sup>th</sup> Century, along with the marginal revolution classical liberal philosophy continued under the hegemony of neoclassical economics. This transition has meant economics become an independent social science using mathematics intensely rather than political economics. From 17<sup>th</sup> Century to the early 20<sup>th</sup> Century classical liberalism has dominated as expressed above. In 1930's with the first global great crisis of capitalist order, after World Wars, J. M. Keynes has started an economic thought

movement which will initiate a new era in liberalism. In Keynesian sight “welfare state conception which emerged from the basic idea of governments not intervening to the market process aimed not to lose liberal societies gains (Dardot and Laval, 2012: 137). Accordingly, within national market, individuals and firms can make choices freely, can compete, their right of property should be defended uncompromisingly and state should interfere to exterminate disturbing situations.

When intercountry economic relations are discussed, states carry out national policies to arrange those relations. Increase of economic and financial co-operation and integration among nation states which adopt liberal capitalist system results in globalization process. Among this structure that we can call global economy, global markets and global management mechanisms come into play. As increase in dependency among systems is possible in global economy, managing interdependence requires transnational regulations. “Globalization different from liberalism which is an ideological notion is perceived as an economic phenomenon or a natural result of economic development process. Whereas globalization is a concept which is regulative and includes transnational institutional structures including sovereignty (Kazgan, 2016: 56). In this sense it certainly has an ideological and political meaning as well as economic. Global economy comes with contamination of economic problems and crisis as well.

After World War II, until the time 1970<sup>th</sup> ‘s while the global economy expands in the countries which base on West and Western model, new liberal approach accompanied by Keynesian economic policies is also called embedded liberalism (Abdelal, R. and Ruggie, J.G., 2009; Ruggie, J. G., 1982). While global organizations such as International Money Fund (IMF), World Bank, and General Agreement on Tariffs and Trade (GATT) are responsible for global capitalist management, nation states play an active role both in determining national policies and carrying out coordination through global management. In terms of global polarity, the world order composed of East, West and non-aligned movement is known as Bretton Woods system. Due to the low bargaining power of non-aligned countries, interblock political affairs with a two-polar global economic order is called “cold war”. In this golden age of capitalist period rapid growth and development boom were seen in Western economies. In developing countries, import-substitution industrialization and protectionist foreign trade policies were applied as an inward oriented economic development strategy and accordingly the emerging of regional and global economic integration was restricted. In the process of industrialization labour’s share of rising wealth has increased and this had positive effects to liberal democracy.

Since 1970’s significant political and economical developments arose on a global scale that would cause transition from embedded liberalism to neoliberalism. These showed up in the form of high inflation and unemployment in developed countries as a internal and balance-of-payment deficits in developing countries as a external imbalances. Thus reorganization of global governance system founded in post-war period to maintain capitalist system became necessary (United Nations, 2017: 50). Fluctuations increased with

the end of dollar-based gold exchange standard in 1971 and the oil shock in 1973, and the debt crisis lived in Latin American and African countries caused collapse of the system. By reason of the fact that countries effort to protect their internal balance increased protectionism tendency, shrinkage in world economy increased. Global financial system changed as a result of payment oil incomes of oil exporter countries through dollar, depositing this income to western banks, and financing needs of the developing countries through oil originated dollars. Global capital flows and finance sector became a determinative actor for global economy. These developments became the most important factor that puts forward integration of global market (Balaam and Dillman, 2015: 237; Tabb, 2004: 113). Within the global capitalist order which was founded under the leadership of USA after World War 2<sup>nd</sup>, international cooperations regulative role has seen to fall behind. Existing system can not respond to development differences among countries and global integration problems. Therefore Bretton Woods system, modern liberalism underlying it or embedded liberalism, Keynesian financial thought system, and sense of welfare state have been came to an end since the beginning of 1980s.

Sense of capitalist system in which markets are dominating instead of state is the distinctive feature of neoliberalism. Within this structure global economic relations took place as increase of interdependence among national economies have been discussed in the frame of neoliberal globalization. This approach change was based on “the idea of state failure” in the period between 1945-1970 (Peck, Brenner and Theodore, 2017: 8). Because the imbalances which has been seen in world economy since 1970s, can just be explained through falsification of former dominant paradigm. This logic has been accepted as basis in both intellectual and institutional construct of neoliberal thought system. While individual and market behaviours are parts of natural order in 18<sup>th</sup> and 19<sup>th</sup> Century classical liberal thought; neoliberal thought and presumptive market foreseen in neoliberal economy is a mechanism only which can run with the presence of specific political, legal and insitutional terms constituted by the state (Golubovic and Golubovic, 2012: 4). Market order has become functional through providing competition terms and, social order has become functional through composing a constitutional structure based on democratic sense of rule. Mission of state is to quarantee the functionig of this system. While states has been providing this coordination in national level, they also have the function of providing local markets integration with global market. Position of state within political and economical rule order of neoliberal globalization determines functioning of capitalist system.

Intellectual ground of neoliberalism influential in constructing neoliberal global economical system was layed by Ludwig Von Mises and his student Friedrich Von Hayek (Peet, 2011: 117-125). The system of neoliberal ideas formed on criticism of socialist thoughts supports values of individual freedom. Individuals choices cause unforeseen consequences and these provide the optimal both economically and socially. Therefore, state should not interfere in the process of this system. Despite states regulative dominant role, coordinating function of markets based on competition has been accepted. According to Von

Hayek (2015: 145-166) probability of having problem of a system based on competition in securing the justice is not more than the problems that can arise in the decisions made by state. People can attain economical power with their own will in case of taking decisions freely according to their skills and venture demands. When you take state as a planner instead of competition, people's situation will change according to the powered ones appreciation. Regulations of state intended to maintain justice and equality can not be resulted as planned. Also as people are not equal in terms of knowledge, talent and skill, economic cost of distributing equal power to them will be high. Furthermore these differences are the main source of economic growth and development. So improvement is impossible without inequality (Wapshott, 2017: 190-191). Thus, at beginning of 20th Century, classical liberalism which was under threat because of socialism and the great depression, and the neoliberal approach which was developed to defend economic analysis, became a current issue by being renovated against the depression that Keynesian intervening system confronted in 1970s.

When it was handled in terms of mainstream economic theory, neoliberalism was supported with Milton Friedman's supply side economics and monetarism approach. Inflation was seen as a monetary phenomenon (Lapavitsas, 2005: 34). This politics came into power by the government of Reagan in USA, and by the government of Thatcher in England since the beginning of 1980s. Aim was to achieve economic growth. While doing this it was aimed to increase demand and boost the production through tax cuts instead of supporting with public expenditure. It was accepted that economic growth would distribute automatically from rich to the poor (trickle-down economics) in all cases. The hypothesis; if market is efficient distribution will be the best too was reflecting market orders sense of justice. Arthur Lewis and Simon Kuznet had ideas supporting this view. According to this inequality is necessary for development because of the capital savings and it should be seen normal at the first stages of development (Stiglitz, 2006: 99-100).

To meet the financial needs of developing countries and the integration of global neoliberal policy, a set of reform proposals put into practice known as "Washington Consensus" (WC) (Williamson, 2008: 14). These advices were also regarded as a milestone for neoliberal globalization. Policies handled as maintaining financial discipline in both developed and developing countries and keeping inflation under control, deregulation, privatization, free foreign trade and capital account liberalisation have been started to put into practice since the beginning of 1990s (Beeson and Islam, 2005: 201). Global management of policies were executed by International Money Fund (IMF), World Bank and World Trade Organisation (WTO). Washington Consensus has been considered as a development programme when handled in terms of developing countries. However with this programme, distribution mechanism will realize development which market will supply automatically not the state. Since the beginning of 1970s planning failures seen in developing countries caused to be understood also how capital is distributed is as important as capital stock. As the idea of the interest groups pressure in state prevents efficient distribution of sources has both accepted in academic and politic area, market became prominent alternatively.

These progress has also been effective in the approach of neoclassical mainstream economics and development economics was no longer a separate field (Meier, 2001: 16-19). On the other hand in Keynesian period as state intervention in mainstream economics was not a recommended practice, development economics was studied as a separate sub-discipline (Sen, 1983: 747). Neoliberal economics minimal state approach leaves space to development economics and reduces state area of politics. As globalization process compels state to global integration, it also complicates doing national politics.

A method of management called as governance has been adopted in implementing national and global politics. Hereby about development problems, instead of planning an efficient state namely an authority that has the capacity to coordinate market factors perfectly has been replaced. Before 1980 successful growth performances seen in some developing countries, caused hiding problems about governance (The World Bank, 1992: 3). World Bank has referred “governance crisis” underlying economic growth problems lived after 1980 in both developed and developing countries. In neoliberal political economics, state will minimize irregularities caused by intervention and thus will determine the efficiency of market according to governance capacity. When market run efficiently, best results will be taken in development too.

“Good governance” has important functions in terms of neoliberal globalization (Demmers et al., 2004: 6). Firstly good governance served a practical solution to the problem of lack of policy about how to implement World Bank Structural Adjustment Programmes. Secondly, a more technocratic approach was adopted in the management of complicated processes. Lastly, disagreements were abolished about good governance, development concept and process. A setting composed of minimal state, non-political and non-ideological standardized development programmes and technocracy were implemented by Bretton Woods associations. Since 1980s economic policy proposals has started to be more determinant in the financial and technical supports of these associations (Van Waeyenberge, 2013: 317-318). So WC policies has adopted market fundamentalism in terms of perfectly working markets hypothesis. Success of this approach qualified mainly to the good governance capacity both national and global level. In global capitalist system, including civil society and technocracy to the governance period against conflicts of interest between global associations and nation states and opposition to global system, has been proposed as a solution.

## **2.2. Basic Problems of Neoliberal Globalization and Institutional Development Agenda**

Neoliberal globalization has started to increase its sphere of influence economically and ideologically after 1970s. Increase in world trade volume, technological progresses and changes caused by financial liberalisation raised the tension between global economy and national economies and created changes in the welfare levels of interest groups. Likely situations in globalized economy can be listed like this (Hirst and Thompson, 2014: 127-129).



- Constituting national and international public policies both efficient and integrated which can compete with global markets.
- Multinational companies becoming transnational companies.
- Decreasing political effect of labour and power of economic bargain more and
- Increasing multipolarity in international political system

Crisis lived in global economy in neoliberal globalization period, effect of global financial system is considerable. Although there is many observations for financial globalization is the main source of economical instability, “financial instability hypothesis” of Minsky has a particular importance which proposes the problem arises from capitalist market mechanism itself. Minsky (2013: 178) states that capitalist system produces inequality different from mainstream economics view and he thinks that states can reduce the intense of crisis through intervention and reforms. Minsky has proposed about neoliberal politics and implementations in the years of 1980s and 1990s that a permanent unstable market should be supported by institutional regulations, otherwise crisis will repeat cyclically. Thus in the period of 1970-2000, 112 bank and money crisis were seen in 93 countries (Savaş, 2012: 28). The most important two crisis lived in neoliberal period, arose in Asian countries in 1997 and USA in 2008 and affected world economy globally (Sassen, 2011: 30-31). According to McKinsey Global Institute report (2017, 6-9) growth in the financial globalization has been in progress within the period after 2008 crisis. Even though global financial system is more stable, crisis threat has not disappeared yet.

When considered in terms of development policies, politic reform results was not happened as expected in the countries followed decisions of WC. The failure in the processes about market distribution such as poverty and inequality was so apparent (Stiglitz, 2006: 102-109). According to Oxfam report (2017: 2) “the richest 1% has owned more wealth than the rest of the planet”. For this reason globalization process causes tension between global market and social stability (Rodrik, 2014: 448). The primary factor which is effective in this is the increase of the inequality in favor of capital sector and highly skilled labour force with the lowering of trade and investment barriers. Secondly, in countries having different national norm and choices, competition between technology which is standardized because of mass manufacturing processes and local manufacturing processes has become more cruel. Lastly with global markets restriction of national policy fields, difficulties encountered while serving social security services are the involvements reducing social control. Global society requests more egalitarian policies from state. In the period after 1997 crisis new development agenda was accepted with Post-Washington Consensus (PWC) under the leadership of World Bank (Rodrik, 2006: 977-978, Marangos, 2009: 362). Accordingly as in WC it was accepted that neglecting institutional structure, poverty and the governance capacities of countries were effective in crisis, additional reform proposals took part in PWC. It was understood that economic growth is not enough for development and human development is an important explanatory factor in development failures. Hence the following 2008

crisis has showed that current system requires a more complicated and reformer change.

While global imbalance and stagnation were lasting in the later 2010, 13 significant economist including World Bank economists came together to handle economical problems in Sweden in October 2016 and compromised on a development policy text composed of 10 articles (Stiglitz et al., 2016). According to Stockholm Statement, approach based on traditional neoliberal economics and trickle-down economics threats social coherence and economic development through raising inequality among countries. Accordingly development policies should be inclusive, have social goals except growth, be sensitive to environment, pursue the balance among market, state and society, care about social value and mind, consider the inequalities seen in global labour markets because of technological developments and monopolies of companies, adopt international society and aim equal distribution of wellbeing to everybody.

On the other hand also problems about governance of the basis institutions of neoliberal global economical order contribute this tension. For example 1997 crisis revealed the necessity of coordination among developed and developing countries. G- 20 is an informal forum composed to meet the need like this. After 2008 crisis it has started to take a more active role in overcoming global economic and financial recession (Barone and Bendini, 2015: 5). Crisis about welfare and governance seen in neoliberal period accepted as the failure of international institutions (Şenses, 2013: 251). According to Stiglitz, (2014b: 568) international economic institutions such as IMF and World Bank's management mechanisms and national politics do not have a priority to compensate the countries losses which suffered from globalization. While markets have been globalized, effect of national level politics and democratic structure to global politics has started to be weaker. Global losers have been acting against globalization and protectionism and economic nationalism has been increasing in all over the world notably in USA and England – Trump administration and Brexit vote. It has been seen that opposition put populist policy into power against globalization (Rodrik, 2017: 1-4). According to Dao et al. (2017: 9-10) in both developing and advanced economies, labour's share of income has been declining since the 1970s because of globalisation of trade and global value chains. Decrease of the national middle class because of the inequality especially in Western economies, has reduced political effectiveness of these groups and, caused populism and plutocracy on national level. Evidences in the direction of increasing inequality weaken democratic capitalism in the national level have been increasing. Also increase has been observed in global middle class and global plutocracy (Milanovic, 2016: 192-204).

There has been two significant attempts of United Nations (UN) which support efforts on global development management. UN has proposed to expand scope of development as a concept, to manage in terms of global cooperation and political mobilization (United Nations WESS, 2014-2015: 1-2 and 141, United Nations Committee for Development Policy, 2012: 3). Millennium Development Goals at the United Nations Millennium Summit in 2000, and

17 sustainable development goals in the private summit in 2015 have been determined. (United Nations General Assembly, 2000, United Nations General Assembly, 2015) Accordingly, a change of those institutions' strategic policy choices and administration which are responsible for management of global economy is important implications for global governance.

All of these factors mean the rise of risks and uncertainty in the management of globalization process in the global economy. National tensions complicate the management of globalizaion process at the national level. Negative externalities caused by the countries or classes who had loss because of globalization, intensify the need for new approaches in global economy management. There are many differences in globalization processes in the 21<sup>th</sup> Century than former periods. These differences also complicate effects of globalization at national and global level. Novelties in globalization can be listed as this; a) Effects of globalization are less predictable, b) Effect of new globalization is more sudden and uncontrolled, c) The New Globalization denationalized comparative advantage, d) The new globalization breaks the conection between employees and G7 firms, e) The new globalization changed the role of distance, f) The New Globalization should change how governments think about their policies (Baldwin, 2016: 10-14). So traditional neoliberal economic theory remain incapable not only fictionally but also in modelling new economic periods. For being globalization process sustainable, expectations for re-organization of globalization within the frame of development policies come up accordingly.

Asian countries, especially big players such as China and India's integration to global economy has a great role in globalization movement getting more complex. Shift of global trade routes to Asia, expansion of global value chains as to connect America, Europe and Asia bring uncertainty in terms of global governance. There are two basic dimensions to overcome this uncertainty. Firstly, coming to an agreement on what kind of national and global mechanism in other words organization should be set up, secondly functioning and roles should be set out within the mechanism. This also mean establishing new world order. Significant efforts for this were mentioned above. Yet the conflict in terms of new globalization features, global economic and political fluctuations and political and force competition have kept on, new economic and political world order can be expected to be shaped through the mid-way of the first half of 21<sup>st</sup> Century. Rodrik (2011: 175-181, Rodrik, 2000: 181-185) has made a significant contribution to those arguments about global system and governance of globalization as "political triangle of world economy" or impossible trilemma.

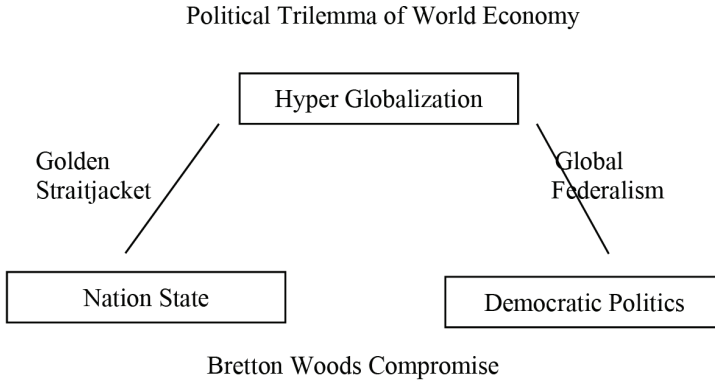


Figure 1 Pick Two, Any Two

*Source: Rodrik, D. (2011). Akıllı Küreselleşme (The Globalization Paradox). Ankara: Efil Yayınevi, p.176.*

As seen in the figure 1, in this trinity hyper globalization, democratic politics and nation state do not occur at the same time. In a wholly globalized economy, nation state politics, in other words if nation is demanded to have the right of determine its own destiny, democratic politics must be left off, if democratic politics is demanded nation state must be left off. Nation state and democratic politics describe after Second World War period. In neoliberal globalization period a consensus like Golden Straitjacket situation can be mentioned. In this case, states get downsized, importance of democratic politic representation declines and adaption to global markets and regulations gain importance. State's mission is to realize this governance. Democracy gain importance for global governance in global federalism. In this situation supra-national rules get ahead rules of nation state. For the first half of 21<sup>st</sup> Century the probability of global federalism seems low. When new globalization tenets are taken into consideration, it can be predicted that Golden Straitjacket order will continue, on the other hand tension which will be caused by the decrease of national democratic governance and difficulties in managing diversities will continue increasingly.

### 3. THE NEW INSTITUTIONAL ECONOMICS (NIE) AND GLOBALIZATION

Roots of institutional economics which was originated in the USA has gone back to the later of 19<sup>th</sup> Century. Old or original institutionalists like T. Veblen, J.R. Commons, W.C. Mitchell and C.E. Ayres have criticized capitalist system by objecting to the basic hypothesis of neoclassical economics since the early part of 20<sup>th</sup> Century. Old institutional economists have defended that economics must also investigate human behaviours, traditions and insitutions and that it must include interventionism as a policy option (Kazgan, 2014:

187-189). Institutional economics argues units such as market and firms are actually institutions which were ignored by mainstream economics (Özveren, 2007: 17). Theorists or founders of new institutional economics (NIE) which has started to be efficient in the last quarter of 20<sup>th</sup> Century are R. Coase, D.C. North ve O.E. Williamson. Coase handled a firm as an institution, North wrote economic history through taking into consideration institutional units and Williamson conceptualized economic units as institutional governance frameworks. Different from old institutional economics, it has an approach that strengthen mainstream economics rather than being an alternative idea to it. While it adopts mainstream economics assumptions such as methodological individualism, scarcity and competition, it reconsiders assumptions such as rationality and transaction costs (Şenses, 2017: 91, Cabellero and Soto-Onate, 2015: 960). Markets become completely efficient under zero transaction costs and symmetric information assumptions. If transaction is costing and there is bounded rationality, then institutions become important (Fine and Milonakis, 2014: 154). Because structure of institutions has determined transaction costs and so it has becomes the reason of market failure.

NIE actually has been developing on two different sides. First is interested in institutional environment -rules of game-, second is dealing with institutions of governance- how to play the game- (Şenalp, 2007: 72). According to North, (2010: 9-26) reason of different performances of economies are institutions. The significant role institutions play in society is to decrease ambiguity through founding a stable stucture for the relationship between humans. North states the difference between institution and organizations is important. Institutions express rules of the game while organizations are governance institutions and are responsible for how to play the game. Institutions are body of formel rules which is set up by humans and informel rules such as practices and course of actions. Aim of the rules are to define and determine how a game must be played. Institutions defines and restricts the preference cluster of individuals through economic terms. Organizations though include political formations (political parties etc.) economic formations (companies, property rights, contracts, trade unions, global economic organizations etc.), social formations (sport clubs, help organizations etc.) and educational formations (shools etc.). Institutions and organizations change in time by interacting each other. While institutions define the opportunities in society with the standart restrictions of economic theory, organizations are founded to take advantage of these opportunities. Throughout of all this period of change the key factor is information. Change of institutions and organizations depends on information and accordingly process and capacity of learning (North, 1994: 364).

There is a close relationship between improvement of NIE and neoliberal globalization process. While NIE accepts free market ideology on one hand it has gained an opportunity to analyze economic systems and periods multi-perpectively by bending the assumptions in which market is unsuccessful and equipped with instruments to explain the mainstream economics and new economic developments on the other hand (Akansel, 2016: 21). It is possible to evaluate NIE as one of the great contributions made to developmet theory in

1980s when it was passed to neoliberal politics. New institutional framework has reminded the role of institutions in differentiation of development performance. It has enabled to non-market regulations in case of situations when non-market exchange formats exists especially in rural places (Thorbecke, 2013: 145-147). Thus development economic theory agenda in the market fundamentalism period was explained on NIE. Theoretical background of NIE was used for development strategies of institutions like United Nations and World Bank and global politics agreement platforms like WC and PWC.

Development policies which is a fundamental of globalization process, defined state as the most important component of global competition within good governance concept. Although market was foregrounded, effectiveness of market was associated with institutional capacity of state in some sort. Need to global effective state can be associated with new economics. In new economics political and social process are associated with economic order and can not exist without having their help (Demir, 2003: 66). As mainstream neoliberal economics field, market and social order evaluated as different areas, it has ignored social area in theory and externalities and disruptions that can arise from this. So, coming up of good governance concept is a sign of the connection between NIE and globalization process (Carroll, 2005: 21, Levent, 2016: 25). J.E. Stiglitz is an economist who made a contribution to the theory of imperfect information within institutional economics (Bardhan, 1989: 1389). The report headed "The State in a Changing World" (The World Bank, 1997) which was published in 1997 when Stiglitz was the head economist of World Bank, emphasized that nation state must be located in a more central position as an institution in development.

#### **4. CONCLUSION**

Economic, social, political and military imbalances which are felt worldwide has reduced the opportunities of societies to make politics and governance in national and global scale. Searching a creative new world order which pays regard to the balance between market and society and the uncertainty in this area has gone on. It has been seen that relationships between neoliberal economics and neoliberal globalization give significant analysis opportunities when handled in terms of institutionalist approaches. In this study it has been shown that NIE has an important contribution to neoliberal globalization period and development economic agenda. It has been seen that capitalist order was reorganized after 1980 and basic arguments of NIE were utilized there. As an advancing area in economic theory, institutional approaches has been used increasingly to explain the complexity and diversity throughout the period of globalization

In the new world order, an egalitarian institutional structure which brings human development forefront, has a crucial importance for global society. Economic theory as a social science must give importance to the mechanisms which will find solutions to the humans real problems. In this study while

evaluating global economic order and perspectives of welfare and governance performances that in a very extended issue and restricted area, it is aimed to draw attention that institutional building must be considered. Countries must make regulations to create effective cooperation conditions in global system. Common ground of all these efforts are the developments in the direction of which state and central planning will have a major role in this field, area of national and democratic politics will get smaller for a while, more authoritative, faster and more flexible decision mechanisms (institutional organizations) will be used.

According to institutional economics approach, capitalist order itself is an institution. Working of capitalist system also depends on the approaches of national and global institutions which are responsible for applying the rules as well as those rules which compose it. Considering the most current developments effective in the early of 21<sup>st</sup> Century within neoliberal globalization, not only capitalist sytem but also all the institutions on national and global level are accepted as the determiner of economic performance. Global governance institutions such as IMF and World Bank have assigned global development as the priority issue while presenting the rules of global economy. This situation implies that globalization period can not be sustained with development differences. Global winners regard continuation of global capitalism and reinstating of global economic stability based on equal distribution of welfare and fostering organizational structure. Because network connections such as technological developments, global investment and trade connections, global value chains and global migration trends have been making the work of current organizational structure difficult. For this reason, very different social orders of a geographically developed economic organizational structure must be included in the sytem with low transaction costs. This situation means accepting the fact that different organizational systems in terms of economic the ory increase transaction costs and accordingly determine economic efficiency. Consequently, when all those developments and academic literature are examined, it has been considered that neoliberal globalization which became more chaotic will be end up with founding a new world order. Mainstream economic theory on the other hand has been trying to explain those developments through new institutional economic theory leaded by Coase, North, and Williamson.

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