

variables compared to initial stocks, and which have not found space to be dwelled upon in this paper. Neither do we here allow for the possibility of initially outstanding orders, later to be fed into available inventory.

2 DIGRESSION ON THE LAPLACE TRANSFORM

The Laplace transform is named after the French mathematician, astronomer and physicist Pierre-Simon Laplace, 1749-1827. A forerunner in this methodology was the Swiss mathematician Leonard Euler, 1707-1783. The Laplace transform was originally used for solving differential equations and investigating stability properties of dynamic systems in electrical and mechanical engineering and astronomy, and in probability theory as a moment-generating function. More recent fields of application have been finance, production economics and risk preference theory, see [16-22].

Deakin [23-25] offers an overview of the historical development of its use. For its general theory and method, see e.g. [26-29]. One of the first applications to production-economic problems was made by Nobel Laureate Herbert A. Simon [30], where he applied the transform method to controlling a simple production-inventory system with a time lag in production.

The Laplace transform translates a function of time $x(t)$ into its transform, being a different function $\tilde{x}(s)$ of a frequency s . In all standard applications, in which certain regularity conditions are valid for $x(t)$, there is a one-to-one relationship between these two functions, so given the time function, all of its properties are captured in its transform, and vice versa.

The (*unilateral*) transform considers functions only existing for non-negative values of t , and is defined by

$$\mathcal{L}\{x(t)\} = \tilde{x}(s) = \int_{t=0}^{\infty} x(t)e^{-st} dt \quad (1)$$

showing two alternatives for the notation of the transform. For the *bilateral* transform, applied e.g. in probability theory,

the integration covers the entire time axis $\int_{t=-\infty}^{\infty} x(t)e^{-st} dt$, and

t is often interpreted with a different dimension than time, but in our applications in MRP Theory, only the unilateral transform is used. In general, the frequency s is a complex variable $s = \sigma + i\omega$, with σ being the real part of s , and $i\omega$ the imaginary part, where i is the imaginary unit $i = \sqrt{-1}$.

Translating the transform from the frequency domain back into its time function may be written $x(t) = \mathcal{L}^{-1}\{\tilde{x}(s)\}$, where the operation $\mathcal{L}^{-1}\{\cdot\}$ defines the *inverse transform*. A method for finding $x(t)$ from a given $\tilde{x}(s)$, is given by the integral

$$x(t) = \mathcal{L}^{-1}\{\tilde{x}(s)\} = \frac{1}{2\pi i} \int_{s=\beta-i\infty}^{\beta+i\infty} e^{st} \tilde{x}(s) ds, \quad (2)$$

where the integration takes place in the complex (σ, ω) - plane along a vertical line $\sigma = \beta$, where β is chosen such that

the integral converges. To evaluate this integral, *Cauchy's Residue Theorem* may be used, Augustin Louis Cauchy, 1789-1857, being a disciple of Laplace.

In this article, in particular, we will make use of the following theorems of the Laplace transform.

Time differentiation

$$\mathcal{L}\left\{\frac{dx(t)}{dt}\right\} = s\tilde{x}(s). \quad (3)$$

There are alternative conventions concerning this notation, depending on whether or not the possible step at $t = 0$ is included, but we prefer the convention in (3), which includes this step in the derivative.

Time integration

$$\mathcal{L}\left\{\int_0^t x(\tau) d\tau\right\} = \mathcal{L}\{\bar{x}(t)\} = \frac{\tilde{x}(s)}{s}. \quad (4)$$

The bar notation (middle member of (4)) for cumulate flows will be used throughout this paper.

Final value (assuming this limit exists)

$$\lim_{t \rightarrow \infty} x(t) = \lim_{s \rightarrow 0} s\tilde{x}(s). \quad (5)$$

Time translation (moving the time function uniformly along the time axis)

$$\mathcal{L}\{x(t-T)\} = e^{-sT} \tilde{x}(s), \quad (6)$$

which holds as long as $t \geq T$, so $x(t)$ must be zero for $t < T$. When a function $x(t)$ is moved forwards in time, we have $T > 0$, and this formula holds defining $x(t-T)$ to be zero for $t < T$. However, when we move backwards in time and $T < 0$, then the function might cross $t = 0$ and it then would become truncated. So the formula assumes always that $x(t-T) = 0$ for $t < T$.

Important in MRP Theory is the *Dirac impulse* (the *impulse function*) written $\delta(t-T)$. It is a generalised function only existing at one point in time $t = T$, with $T \geq 0$, and defined by

$$\int_{t=a}^b \delta(t-T) dt = \begin{cases} 1, & \text{if } a \leq T \leq b, \\ 0, & \text{if } T < a \text{ or } T > b. \end{cases} \quad (7)$$

This function can be looked upon as an infinitely narrow and infinitely tall impulse with a *unit* area. The Laplace transform of a Dirac function is obtained as the simple exponential function:

$$\mathcal{L}\{\delta(t-T)\} = \int_{t=0}^{\infty} \delta(t-T) e^{-st} dt = e^{-sT}, \quad (8)$$

provided that $T \geq 0$.

The NPV theorem

If $x(t)$ is a cash flow, possibly including discrete payments, then the Net Present Value (*NPV*) of this cash flow is

$$NPV = \tilde{x}(\rho), \quad (9)$$

where ρ is the continuous discount rate, i.e. the Laplace transform of the cash flow, when the frequency s is interpreted as this interest rate ρ [18].

As far as the author knows, there have been no major theoretical developments concerning the Laplace transform of truncated functions, such as regarding a function of the type $f^+(t) = \text{Max}(0, f(t))$, which often are present in production-economic problems. For explaining developments below, we therefore include the following relations between a *discrete monotonically non-decreasing staircase function* $f(t)$ of *discrete time* and its truncated version $f^+(t) = \text{Max}(0, f(t))$ and their respective Laplace transforms.

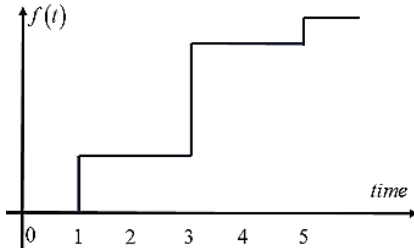


Figure 1 A typical staircase function in discrete time

If $f(t)$ is a staircase function of discrete time (Fig. 1), its time derivative may be written as a train of Dirac impulse functions

$$\frac{df(t)}{dt} = f_0\delta(t) + (f_1 - f_2)\delta(t-1) + (f_2 - f_1)\delta(t-2), \dots \quad (10)$$

where f_i is the value of $f(t)$ for $i \leq t < (i + 1)$. The transform of df/dt is then by (3)

$$\begin{aligned} \mathcal{L}\left\{\frac{df(t)}{dt}\right\} &= f_0 + (f_1 - f_2)e^{-s} + (f_2 - f_1)e^{-2s} + \dots = \\ &= (1 - e^{-s})\sum_{i=0}^{\infty} f_i e^{-is}, \end{aligned} \quad (11)$$

and the transform of $f(t)$ will be by (4)

$$\tilde{f}(s) = \frac{1}{s} \mathcal{L}\left\{\frac{df(t)}{dt}\right\} = \frac{(1 - e^{-s})\sum_{i=0}^{\infty} f_i e^{-is}}{s}. \quad (12)$$

If $f(t)$ is monotonically non-decreasing, the truncation $f^+(t) = \text{Max}(0, f(t))$ will have the transform

$$\tilde{f}^+(s) = \frac{1}{s} \mathcal{L}\{\text{Max}(0, f(t))\} = \frac{(1 - e^{-s})\sum_{i=T}^{\infty} f_i e^{-is}}{s}, \quad (13)$$

where T is the first time that $f(t)$ becomes positive. The transform of the derivative of the truncated function $df^+(t)/dt = d\text{Max}(0, f(t))/dt$ will therefore be

$$s\tilde{f}^+(s) = \mathcal{L}\{\text{Max}(0, f(t))\}' = (1 - e^{-s})\sum_{i=T}^{\infty} f_i e^{-is}. \quad (14)$$

Impulse trains

If we have a discrete time function $x(t)$, there is often a need for mathematically describing only the times, t_0, t_1, t_2, \dots , when this function has a non-zero value. If the transform of this function is written $\tilde{x}(s) = \sum_{i=0}^{\infty} x_i e^{-ist_i}$, then its timing is obtained as a train of unit impulses, written

$$\tilde{x}(s) = \sum_{i=0}^{\infty} x_i e^{-ist_i}. \quad (15)$$

3 MRP THEORY WITH AN INITIAL STOCK

Throughout, we confine ourselves to assembly systems, for which the input matrix may be written as a triangular matrix.

We start with a system with no initial available inventory $\mathbf{R}(0) = \mathbf{0}$, where $\mathbf{R}(t)$ is the vector of available inventory of each item and $\mathbf{0}$ a column vector of zero-valued components. Disregarding lead times initially, with \mathbf{H} as the input matrix describing the Bill-of-Materials (BOM) and \mathbf{P} the column vector describing total production of all items, then \mathbf{HP} will be the *dependent (internal) demand* (of sub-items) and $\mathbf{P} - \mathbf{HP} = (\mathbf{I} - \mathbf{H})\mathbf{P}$ will be *net production*, which is possible to export from the system. If \mathbf{D} is a vector giving the externally demanded quantities of all items, then this demand will be exactly satisfied (neither surplus nor shortage), when $(\mathbf{I} - \mathbf{H})\mathbf{P} = \mathbf{D}$, i.e. when

$$\mathbf{P} = (\mathbf{I} - \mathbf{H})^{-1} \mathbf{D}, \quad (16)$$

where $(\mathbf{I} - \mathbf{H})^{-1}$ is the Leontief inverse.

Making use of the time translation theorem of Laplace transforms (6), we introduce the diagonal lead-time matrix $\boldsymbol{\tau}(s)$, with e^{st_i} in its i th diagonal position, where τ_i is the *lead time* for item i , i.e. the time ahead of the completion of item i that necessary sub-items for the assembly of this item need to be in place. If $\tilde{\mathbf{P}}(s)$ is the transform of (time-varying) production, then this production creates an internal (dependent) demand amounting to $\mathbf{H}\tilde{\boldsymbol{\tau}}(s)\tilde{\mathbf{P}}(s)$, this expression capturing both the size of the demand of different items and the times at which this demand occurs. Hence, the transform of net production will be $(\mathbf{I} - \mathbf{H}\tilde{\boldsymbol{\tau}}(s))\tilde{\mathbf{P}}(s)$, so if external demand is to be exactly satisfied (both in size and timing), we must have $(\mathbf{I} - \mathbf{H}\tilde{\boldsymbol{\tau}}(s))\tilde{\mathbf{P}}(s) = \tilde{\mathbf{D}}(s)$, or

$$\tilde{\mathbf{P}}(s) = (\mathbf{I} - \mathbf{H}\tilde{\boldsymbol{\tau}}(s))^{-1} \tilde{\mathbf{D}}(s), \quad (17)$$

where $\tilde{\mathbf{D}}(s)$ is the transform of given (or estimated, forecasted) external demand.

Eq. (17) provides the *Lot-for-Lot solution* (L4L, "As Required") to all MRP problems, when there is no initial available inventory. Other standard ordering policies in MRP are primarily *Fixed Order Quantity* (FOQ) and *Fixed Period Requirements* (FPR), cf. [33].

The L4L policy $\tilde{\mathbf{P}}_{\text{L4L}}(s)$ minimises available inventory throughout the process, so it must be optimal when the costs

for holding inventory are very high or the ordering costs very low.

In contrast, the *All-at-Once policy* ($\forall @1$) minimises the number of setups (when the production of each item is initialised). So each item is then produced in only one batch and this policy is optimal, when the costs for setups are very high (or the holding costs very low). Regarding total amounts, as before, we must have $(\mathbf{I} - \mathbf{H})\mathbf{P}_{\forall @1} = \mathbf{D}$, but the timing of production will be different. If the batch for item i is to be completed at time T_i , then

$$\tilde{\mathbf{P}}_{\forall @1}(s) = \begin{bmatrix} e^{-sT_1} & 0 & 0 \\ 0 & \ddots & 0 \\ 0 & 0 & e^{-sT_n} \end{bmatrix} \mathbf{P}_{\forall @1} = \tilde{\mathbf{T}}(s)\mathbf{P}_{\forall @1}, \quad (18)$$

defining the diagonal matrix $\tilde{\mathbf{T}}(s)$, and internal demand will be $\mathbf{H}\tilde{\boldsymbol{\tau}}(s)\tilde{\mathbf{P}}_{\forall @1}(s)$. The times T_i are determined sequentially beginning at the top level (an end item having no internal demand) and proceeding downwards. On each level this batch completion time will be determined by the expression

$$T_i = \arg \min_t \left\{ \text{Max} \left(0, \mathcal{L}^{-1} \left\{ [\mathbf{H}]_{\text{row } i} \tilde{\boldsymbol{\tau}}(s)\tilde{\mathbf{P}}_{\forall @1}(s) + \tilde{\mathbf{D}}_i(s) \right\} \right) > 0 \right\}, \quad (19)$$

where $\tilde{\mathbf{D}}_i(s) = \tilde{\mathbf{D}}_i(s)/s$ denotes the transform of cumulative demand for item i , cf. (4), and which gives T_i as the earliest time that there is a positive internal or external demand for this item. The triangular nature of \mathbf{H} ensures that for each batch, only times previously determined on higher levels enter when searching for the current earliest completion time.

Concerning economic consequences from choosing different production policies, we introduce three unit price and cost vectors (row vectors), namely \mathbf{p} for sales prices and \mathbf{c} for unit variable costs of the items, and \mathbf{K} as the setup cost vector, capturing the fixed costs associated with producing/purchasing a batch of the respective items. Concerning \mathbf{K} , these costs are allocated to the completion time of the respective batches. Instead, if they were referring to the starting times of batches, we can exchange \mathbf{K} for an adjusted setup cost vector $\mathbf{K}\tilde{\boldsymbol{\tau}}(s)$ moving the associated payments backwards in time by the respective lead times. Options for in-between timing are also easily taken care of.

With these basic payment parameters, we interpret $\mathbf{p}\tilde{\mathbf{D}}(s)$ to be the transform of revenues, $\mathbf{c}\tilde{\mathbf{P}}(s)$ the transform of variable production costs and $\mathbf{K}\tilde{\mathbf{P}}'(s)$ to be the transform of out-payments for setups, where $\tilde{\mathbf{P}}'(s)$ is the train of impulses for the completion times of batches, cf. (15). For the All-at-Once policy $\tilde{\mathbf{P}}'_{\forall @1}(s)$ will coincide with $\tilde{\mathbf{T}}_{\forall @1}(s)\mathbf{I}$, where \mathbf{I} is a column vector of unit components. Applying the NPV theorem (9), the Net Present Value (NPV) collecting all modelled economic consequences into one financial measure is obtained as

$$NPV = \mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{P}}(\rho) - \mathbf{K}\tilde{\mathbf{P}}'(\rho), \quad (20)$$

where the frequency s has been exchanged for the continuous discount rate ρ in the transforms. This equation presupposes that all inventory holding costs are capital costs, or modified capital costs (by raising the discount rate ρ appropriately in order to cover physical holding costs such as rent, manual holding, insurance, refrigeration, etc.). If out-of-pocket costs need to be taken care of more accurately, the equation needs to be modified accordingly, see [32].

Holding costs are usually referred to inventory. The coarser method of attaching holding costs to the physical level of inventory may here be interpreted as the difference between the undiscounted and discounted cash flow, to which the (undiscounted) setup costs are added, making up the *inventory-related costs*, i.e.

$$\begin{aligned} IRC &= \mathbf{p}\tilde{\mathbf{D}}(0) - \mathbf{c}\tilde{\mathbf{P}}(0) - \mathbf{K}\tilde{\mathbf{P}}'(0) - \\ & - \left(\mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{P}}(\rho) - \mathbf{K}\tilde{\mathbf{P}}'(\rho) \right) + \mathbf{K}\tilde{\mathbf{P}}'(0) = \\ & = \mathbf{p} \left(\tilde{\mathbf{D}}(0) - \tilde{\mathbf{D}}(\rho) \right) - \mathbf{c} \left(\tilde{\mathbf{P}}(0) - \tilde{\mathbf{P}}(\rho) \right) + \mathbf{K}\tilde{\mathbf{P}}'(0), \end{aligned} \quad (21)$$

where IRC denotes the inventory-related costs, i.e. the sum of capital-holding costs and setup costs. Both measures must give the same result, since $NPV(\rho) + IRC(\rho) = \mathbf{p}\tilde{\mathbf{D}}(0) - \mathbf{c}\tilde{\mathbf{P}}(0)$, which is a constant (independent of discount rate and setup costs), also illustrated in Section 5.

We now turn to the main purpose of this paper, namely to study modifications to the above results, when there is a non-zero initial inventory of items $\mathbf{R}(0)$ available.

Irrespective of whichever production policy $\tilde{\mathbf{P}}(s)$ is chosen, available inventory \mathbf{R} always follows

$$\tilde{\mathbf{R}}(s) = \frac{\mathbf{R}(0) + (\mathbf{I} - \mathbf{H}\tilde{\boldsymbol{\tau}}(s))\tilde{\mathbf{P}}(s) - \tilde{\mathbf{D}}(s)}{s}, \quad (22)$$

in which the time integral theorem of the Laplace transform (4) has been used. When there still are items in stock, it is assumed that they in the first place cover external and internal demand. When these items are used up, in general, there will be a *remaining demand*, which we denote $\mathbf{d}(t)$. In the time domain, $\bar{\mathbf{d}}_i(t)$ is determined from

$$\begin{aligned} \bar{\mathbf{d}}_i(t) &= \text{Max} \left(0, \bar{\mathbf{D}}_i(t) + \mathcal{L}^{-1} \left\{ \sum_j \mathbf{H}_{ij} e^{s\tau_j} \tilde{\mathbf{P}}_j(s) \right\} - \mathbf{R}_i(0) \right) = \\ & = \text{Max} \left(0, \bar{\mathbf{D}}_i(t) + \sum_j \mathbf{H}_{ij} \bar{\mathbf{P}}_j(t + \tau_j) - \mathbf{R}_i(0) \right), \end{aligned} \quad (23)$$

i.e. where $\bar{\mathbf{d}}_i(t)$ is the remaining cumulative demand of item i . $\mathbf{R}(t)$ is a staircase function. $\bar{\mathbf{d}}_i(t)$, in general, will depend on the production of items j' , for $j' < i$. If a production plan $\tilde{\mathbf{P}}(s)$ is feasible, we must have $\mathbf{R}(t) \geq \mathbf{0}$, otherwise there will be shortages of components, making the plan impossible to follow.

The time at which initial inventory is used up, in general, will be different for different items, and is written T_i for the i^{th} item. It is the earliest time at which $\bar{d}_i(t)$ is positive:

$$T_i = \arg \min_t \left\{ \text{Max} \left(0, \bar{d}_i(t) \right) > 0 \right\}. \quad (24)$$

For the $\forall @1$ policy it will be completion time of the (only) batch of this item. Determining these T_i can take place in the same way as explained above beginning with the top level, where there is no internal demand and proceeding downwards, using the times calculated earlier for higher levels.

Once the remaining demand has been determined, the L4L and $\forall @1$ policies according to the equations for the initially empty system, will be valid. For the L4L and $\forall @1$ policies, we have

$$\begin{cases} \tilde{P}_{\text{L4L}}(s) = \tilde{d}(s), \\ \tilde{P}_{\forall @1}(s) = \tilde{T}(s)\tilde{d}(0), \end{cases} \quad (25)$$

where $\tilde{d}(0)$ contains the total remaining demand for each item, which can be seen from applying (4)-(5),

$$\bar{d}(\infty) = \lim_{s \rightarrow 0} \frac{s\tilde{d}(s)}{s} = \tilde{d}(0).$$

Applying the final value theorem of Laplace transforms (5) to (22), we find for the final remaining inventory $\mathbf{R}(\infty)$ in the L4L case

$$\mathbf{R}(\infty) = \lim_{s \rightarrow 0} s\tilde{\mathbf{R}}(s) = \mathbf{R}(0) + (\mathbf{I} - \mathbf{H})\tilde{\mathbf{d}}(0) - \tilde{\mathbf{D}}(0), \quad (26)$$

and in the $\forall @1$ case, the (expected) same result holds, due to both $\tilde{\tau}(s)$ and $\tilde{T}(s)$ collapsing into the identity matrix \mathbf{I} for $s=0$. Eqs (26) may be interpreted as the remaining inventory $\mathbf{R}(\infty)$ is initial inventory $\mathbf{R}(0)$ subtracted by (i) sub-items used up in production $\mathbf{H}\tilde{\mathbf{d}}(0)$, and (ii), by $(\tilde{\mathbf{D}}(0) - \tilde{\mathbf{d}}(0))$, which is total demand less total remaining demand (when initial inventory is used up). The case that there is a positive remaining inventory for some item, thus occurs when initial inventory is more than enough to cover external and internal demand for this item.

A simple numerical example explaining these relationships is given in Section 5 below.

4 ECONOMIC VALUE OF INITIAL STOCK

We investigate the economic consequences from having, or not having an initial available inventory $\mathbf{R}(0)$. Thus, we compare the Net Present Value obtained either we have this initial stock or not. The difference will depend on which production policy is followed.

Starting with an empty inventory, the NPV according to (9) following the L4L policy will be:

$$\begin{aligned} NPV_{\text{empty, L4L}} &= \mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{P}}_{\text{L4L, empty}}(\rho) - \mathbf{K}\tilde{\mathbf{P}}'_{\text{L4L, empty}}(\rho) = \\ &= \left(\mathbf{p} - \mathbf{c}(\mathbf{I} - \mathbf{H}\tilde{\tau}(\rho))^{-1} \right) \tilde{\mathbf{D}}(\rho) - \mathbf{K}\tilde{\mathbf{P}}'_{\text{L4L, empty}}(\rho), \end{aligned} \quad (27)$$

where $\tilde{\mathbf{P}}'_{\text{L4L, empty}}$ the impulse train of production timing associated with $(\mathbf{I} - \mathbf{H}\tilde{\tau}(\rho))^{-1} \tilde{\mathbf{D}}(\rho)$ in this L4L case, cf. (15).

Instead, having an initial stock $\mathbf{R}(0)$ will give the NPV :

$$\begin{aligned} NPV_{\text{L4L}} &= \mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{P}}_{\text{L4L}}(\rho) - \mathbf{K}\tilde{\mathbf{P}}'_{\text{L4L}}(\rho) = \\ &= \mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{d}}(\rho) - \mathbf{K}\tilde{\mathbf{d}}'(\rho). \end{aligned} \quad (28)$$

So the value of the initial stock in the L4L case is

$$\begin{aligned} \Delta NPV_{\text{L4L}} &= NPV_{\text{L4L}} - NPV_{\text{empty, L4L}} = \\ &= \mathbf{c} \left((\mathbf{I} - \mathbf{H}\tilde{\tau}(\rho))^{-1} \tilde{\mathbf{D}}(\rho) - \tilde{\mathbf{d}}(\rho) \right) + \mathbf{K} \left(\tilde{\mathbf{P}}'_{\text{L4L, empty}}(\rho) - \tilde{\mathbf{d}}'(\rho) \right). \end{aligned} \quad (29)$$

This expression presupposes that (i) that the given demand can be satisfied when $\mathbf{R}(0) = \mathbf{0}$, and (ii) that if there might be a remaining positive, available inventory $\mathbf{R}(\infty)$, the value of this inventory is worthless.

In the $\forall @1$ case, we instead obtain

$$\begin{aligned} NPV_{\text{empty, } \forall @1} &= \\ &= \mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{P}}_{\forall @1, \text{ empty}}(\rho) - \mathbf{K}\tilde{\mathbf{P}}'_{\forall @1, \text{ empty}}(\rho) = \\ &= \mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{T}}_{\text{empty}}(\rho)\tilde{\mathbf{D}}(0) - \mathbf{K}\tilde{\mathbf{T}}_{\text{empty}}(\rho)\mathbf{I}, \end{aligned} \quad (30)$$

where $\tilde{\mathbf{T}}_{\text{empty}}$ is the matrix containing diagonal elements e^{-sT_i} with T_i being the earliest time that item i is demanded internally or externally, and:

$$\begin{aligned} NPV_{\forall @1} &= \mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{P}}_{\forall @1}(\rho) - \mathbf{K}\tilde{\mathbf{P}}'_{\forall @1}(\rho) = \\ &= \mathbf{p}\tilde{\mathbf{D}}(\rho) - \mathbf{c}\tilde{\mathbf{T}}(\rho)\tilde{\mathbf{d}}(0) - \mathbf{K}\tilde{\mathbf{T}}(\rho)\mathbf{I}. \end{aligned} \quad (31)$$

Therefore the value of initial inventory will be:

$$\begin{aligned} \Delta NPV_{\forall @1} &= NPV_{\forall @1} - NPV_{\text{empty, } \forall @1} = \\ &= \mathbf{c} \left(\tilde{\mathbf{T}}_{\text{empty}}(\rho)\tilde{\mathbf{D}}(0) - \tilde{\mathbf{T}}(\rho)\tilde{\mathbf{d}}(0) \right) + \mathbf{K} \left(\tilde{\mathbf{T}}_{\text{empty}}(\rho) - \tilde{\mathbf{T}}(\rho) \right) \mathbf{I}. \end{aligned} \quad (32)$$

The same qualification applies to this evaluation as in the L4L case.

It should be pointed out that the timing vector $\tilde{\mathbf{T}}_{\forall @1}(\rho)\mathbf{I}$ always coincides with the timing vector $\tilde{\mathbf{P}}'_{\forall @1}(\rho)$.

5 A NUMERICAL EXAMPLE

Let us consider a product A made up of sub-items as illustrated by the product structure tree in Fig. 2. For producing one item A, one sub-item B and two items C are required ahead of the completion of A by 1 time unit (the lead time of A). Item B, in its turn, is made from one unit of a fourth item D required two time units in advance of the

completion of B. Numbering the items alphabetically, the Bill-of-Materials is thus given by the input matrix \mathbf{H} , and the lead times are captured in the lead time matrix $\tilde{\tau}(s)$:

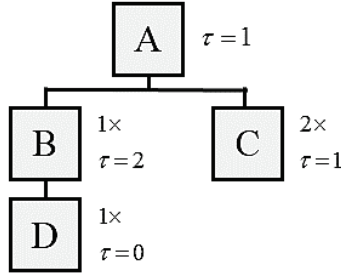


Figure 2 Product structure tree in example

$$\mathbf{H} = \begin{bmatrix} 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 \\ 2 & 0 & 0 & 0 \\ 0 & 1 & 0 & 0 \end{bmatrix}, \quad \tilde{\tau}(s) = \begin{bmatrix} e^s & 0 & 0 & 0 \\ 0 & e^{2s} & 0 & 0 \\ 0 & 0 & e^s & 0 \\ 0 & 0 & 0 & 1 \end{bmatrix}. \quad (33)$$

So this enables us to determine the generalised Leontief inverse

$$(\mathbf{I} - \mathbf{H}\tilde{\tau}(s))^{-1} = \begin{bmatrix} 1 & 0 & 0 & 0 \\ e^s & 1 & 0 & 0 \\ 2e^s & 0 & 1 & 0 \\ e^{3s} & e^{2s} & 0 & 1 \end{bmatrix}, \quad \mathbf{R}(0) = \begin{bmatrix} 5 \\ 1 \\ 2 \\ 2 \end{bmatrix}. \quad (34)$$

Let us consider a time span of six time units (including a current period 0) and that external demand is present only for the end product A and is given by discrete period demand $\mathbf{D}_1(t)$ (using the notation $D_t = \mathbf{D}_1(t)$) according to

$$\mathbf{D}_1(t) = [D_0, D_1, D_2, D_3, D_4, D_5] = [0, 2, 1, 3, 1, 2]. \quad (35)$$

Cumulative demand $\bar{\mathbf{D}}_1(t)$ will then be:

$$\bar{\mathbf{D}}_1(t) = \begin{bmatrix} D_0, D_0 + D_1, D_0 + D_1 + D_2, \\ D_0 + D_1 + D_2 + D_3, \\ D_0 + D_1 + D_2 + D_3 + D_4, \\ D_0 + D_1 + D_2 + D_3 + D_4 + D_5 \end{bmatrix} = [0, 2, 3, 6, 7, 9]. \quad (36)$$

The Laplace transform of the (external) demand for this end item will be $\tilde{\mathbf{D}}_1(s) = 2e^{-s} + e^{-2s} + 3e^{-3s} + e^{-4s} + 2e^{-5s}$. The external demand and the cumulative external demand vectors are thus

$$\tilde{\mathbf{D}}(s) = \begin{bmatrix} 2e^{-s} + e^{-2s} + 3e^{-3s} + e^{-4s} + 2e^{-5s} \\ 0 \\ 0 \\ 0 \end{bmatrix}, \quad (37)$$

$$\tilde{\tilde{\mathbf{D}}}(s) = \frac{1}{s} \begin{bmatrix} 2e^{-s} + e^{-2s} + 3e^{-3s} + e^{-4s} + 2e^{-5s} \\ 0 \\ 0 \\ 0 \end{bmatrix}.$$

Depending on production policy $\tilde{\mathbf{P}}(s)$, as stated by (21), available inventory will develop according to

$$\tilde{\mathbf{R}}(s) = \frac{1}{s} \begin{bmatrix} 5 \\ 1 \\ 2 \\ 2 \end{bmatrix} + \frac{1}{s} \begin{bmatrix} 1 & 0 & 0 & 0 \\ 0 & 1 & 0 & 0 \\ 0 & 0 & 1 & 0 \\ 0 & 0 & 0 & 1 \end{bmatrix} - \begin{bmatrix} 0 & 0 & 0 & 0 \\ e^s & 0 & 0 & 0 \\ 2e^s & 0 & 0 & 0 \\ 0 & e^{2s} & 0 & 0 \end{bmatrix} \begin{bmatrix} \tilde{\mathbf{P}}_1(s) \\ \tilde{\mathbf{P}}_2(s) \\ \tilde{\mathbf{P}}_3(s) \\ \tilde{\mathbf{P}}_4(s) \end{bmatrix} - \begin{bmatrix} 2e^{-s} + e^{-2s} + 3e^{-3s} + e^{-4s} + 2e^{-5s} \\ -\frac{1}{s} \\ 0 \\ 0 \end{bmatrix}, \quad (38)$$

the first term showing the assumed initial inventory $\mathbf{R}(0)/s$, cf. (22).

Starting with the top level, we now proceed to find the earliest time T_1 when there is a positive external or internal demand (above initial inventory). For A (item 1), we have $\tilde{\mathbf{R}}_1(s) = \tilde{\tilde{\mathbf{D}}}_1(s) + \left(5 - (2e^{-s} + e^{-2s} + 3e^{-3s} + e^{-5s})\right)$, which shows that initial inventory does not cover cumulative demand for more than periods 0-2, so for this item $T_1 = 3$, i.e. $\mathbf{P}_1(t)$ needs to be positive at $t = 3$ for either policy. Looking within the time domain, using (38) we have $(\bar{\mathbf{D}}_1(T_1) - 5)^+ = \text{Max}(0, \bar{\mathbf{D}}_1(T_1) - 5) = [0, 0, 0, 1, 1, 2]$, also showing that $T_1 = 3$ both for L4L and $\forall @1$.

On level 2 (choosing the B item) there is only internal demand. From (21) we read $\tilde{\mathbf{R}}_2(s) = (1 + \tilde{\mathbf{P}}_2(s) - e^s \tilde{\mathbf{P}}_1(s))/s$, which shows that $\bar{\mathbf{P}}_2(t)$ must cover $\bar{\mathbf{P}}_1(t+1) - \tilde{\mathbf{R}}_2(0) = \bar{\mathbf{P}}_1(t+1) - 1$, so the first time that $\bar{\mathbf{P}}_1(t+1) > 1$, requires $\mathbf{P}_2(t) > 0$ and $T_2 = t$.

For the third item we have $\tilde{\mathbf{R}}_3(s) = (2 + \tilde{\mathbf{P}}_3(s) - 2e^s \tilde{\mathbf{P}}_1(s))/s$, or $\mathbf{R}_3(t) = (2 + \bar{\mathbf{P}}_3(s) - 2\bar{\mathbf{P}}_1(t+1))$, which similarly shows that if $\bar{\mathbf{P}}_1(t+1) > 1$, then $\mathbf{P}_3(t) > 0$ and $T_3 = t$. For our final item 4 (D), we have $\tilde{\mathbf{R}}_4(s) = (3 + \tilde{\mathbf{P}}_4(s) - e^{2s} \tilde{\mathbf{P}}_2(s))/s$, or $\mathbf{R}_4(t) = 3 + \bar{\mathbf{P}}_4(t) - \bar{\mathbf{P}}_2(t+2)$, so the first time that $\bar{\mathbf{P}}_2(t+2) > 3$ necessitates $\bar{\mathbf{P}}_4(t)$ to be

positive, i.e. $T_4 = t - 2$. The time development for internal and external demand and production for the four items following the two policies are illustrated in Figs. 3-6.

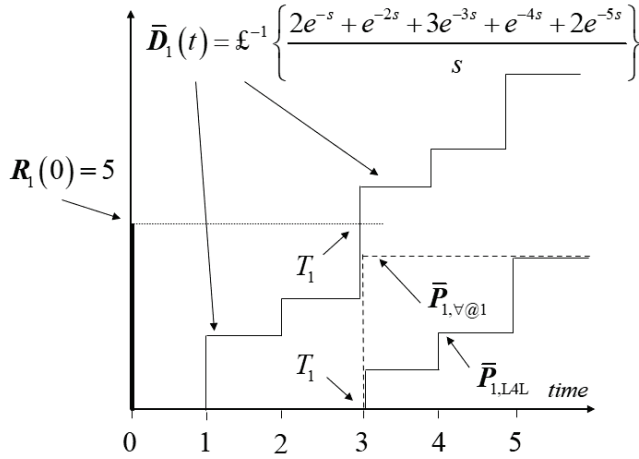


Figure 3 External demand of end item A as a staircase function and production satisfying this demand, L4L solid and $\forall@1$ dashed.

On the top level with no internal demand, we have $\bar{d}_1(t) = \text{Max}(0, \bar{D}_1(t) - R_1(0)) = \text{Max}(0, \bar{D}_1(T_1) - 5) = [0, 0, 0, 1, 1, 2]$. So the transform of cumulate remaining demand becomes $\tilde{d}_1(s) = (e^{-3s} + e^{-4s} + 2e^{-5s})/s$, and of remaining demand $\tilde{d}_1(s) = (e^{-3s} + e^{-4s} + 2e^{-5s})$. With the L4L policy $\tilde{P}_{1,L4L}(s) = \tilde{d}_1(s)$, and with $\forall@1$, $\tilde{P}_{1,\forall@1}(s) = e^{-3s} \tilde{d}_1(0) = 4e^{-3s}$. Thus $T_1 = 3$. To summarise,

$$\begin{cases} \tilde{P}_{1,L4L}(s) = (e^{-3s} + e^{-4s} + 2e^{-5s}), \\ \tilde{P}_{1,\forall@1}(s) = 4e^{-3s}, \\ T_{1,L4L} = T_{1,\forall@1} = 3. \end{cases} \quad (39)$$

For item 2 (B), and the L4L policy, we have $\bar{d}_2(t) = \text{Max}(0, \bar{P}_{1,L4L}(t+1) - R_2(0))$, or $\bar{d}_2(s) = \mathcal{L}\left\{\text{Max}\left(0, \mathcal{L}^{-1}\left\{\left(e^s \tilde{P}_{1,L4L}(s) - R_2(0)\right)/s\right\}\right)\right\} = \mathcal{L}\left\{\text{Max}\left(0, \mathcal{L}^{-1}\left\{\left(e^s (e^{-3s} + e^{-4s} + 2e^{-5s}) - 1\right)/s\right\}\right)\right\} = (e^{-3s} + 2e^{-4s})/s$ and $\tilde{d}_2(s) = (e^{-3s} + 2e^{-4s})$, so $\tilde{P}_{2,L4L}(s) = \tilde{d}_2(s) = (e^{-3s} + 2e^{-4s})$ giving $T_2 = 3$. And for the $\forall@1$ policy, we obtain $\tilde{P}_{2,\forall@1}(s) = e^{-2s} \tilde{d}_2(0) = 3e^{-2s}$.

Summarising, we have:

$$\begin{cases} \tilde{P}_{2,L4L}(s) = e^{-3s} + 2e^{-4s}, \\ T_{2,L4L} = 3, \\ \tilde{P}_{2,\forall@1}(s) = 3e^{-2s}, \\ T_{2,\forall@1} = 2. \end{cases} \quad (40)$$

Similarly, for Item C and L4L, we have $\bar{d}_3(t) = \text{Max}(0, 2\bar{P}_{1,L4L}(t+1) - R_3(0))$, or $\bar{d}_3(s) = \mathcal{L}\left\{\text{Max}\left(0, \mathcal{L}^{-1}\left\{\left(2e^s \tilde{P}_{1,L4L}(s) - R_3(0)\right)/s\right\}\right)\right\} = \mathcal{L}\left\{\text{Max}\left(0, \mathcal{L}^{-1}\left\{2(e^{-2s} + e^{-3s} + 2e^{-4s} - 1)/s\right\}\right)\right\} = (2e^{-3s} + 4e^{-4s})/s$. So $\tilde{P}_{3,L4L}(s) = \tilde{d}_3(s) = (2e^{-3s} + 4e^{-4s})$ and $T_3 = 3$. Instead for $\forall@1$, $T_3 = 2$ and we obtain $\tilde{P}_{3,\forall@1}(s) = e^{-sT_3} \tilde{d}_3(0) = 6e^{-2s}$. So, summarising:

$$\begin{cases} \tilde{P}_{3,L4L}(s) = (2e^{-3s} + 4e^{-4s}), \\ T_{3,L4L} = 3, \\ \tilde{P}_{3,\forall@1}(s) = 6e^{-2s}, \\ T_{3,\forall@1} = 2. \end{cases} \quad (41)$$

Finally for item 4 (D in Fig. 2), which has an initial available inventory of $R_4(0) = 2$, we have $\bar{d}_4(t) =$

$$\mathcal{L}\left\{\text{Max}\left(0, \mathcal{L}^{-1}\left\{\frac{(e^{2s}(e^{-3s} + 2e^{-4s}) - 2)}{s}\right\}\right)\right\}, \text{ and therefore}$$

in the L4L case $\bar{d}_4(s) = \mathcal{L}\left\{\text{Max}\left(0, \mathcal{L}^{-1}\left\{\left(e^{2s} \tilde{P}_{2,L4L}(s) - R_4(0)\right)/s\right\}\right)\right\} = \mathcal{L}\left\{\text{Max}\left(0, \mathcal{L}^{-1}\left\{\left((e^{-s} + 2e^{-2s}) - 2\right)/s\right\}\right)\right\} = e^{-2s}/s$, so $T_4 = 2$, and according to the $\forall@1$ policy $T_4 = 0$, so summing up

$$\begin{cases} \tilde{P}_{4,L4L}(s) = e^{-2s}, \\ T_{4,L4L} = 2, \\ \tilde{P}_{4,\forall@1}(s) = 1, \\ T_{4,\forall@1} = 0. \end{cases} \quad (42)$$

Assembling the components from (39)-(42), the production vectors and $\tilde{T}(s)$ matrices will be:

$$\tilde{P}_{L4L}(s) = \begin{bmatrix} e^{-3s} + e^{-4s} + 2e^{-5s} \\ e^{-3s} + 2e^{-4s} \\ 2e^{-3s} + 4e^{-4s} \\ e^{-2s} \end{bmatrix}, \tilde{P}_{\forall@1}(s) = \begin{bmatrix} 4e^{-3s} \\ 3e^{-2s} \\ 6e^{-2s} \\ 1 \end{bmatrix}, \quad (43)$$

$$\tilde{P}'_{L4L}(s) = \begin{bmatrix} e^{-3s} + e^{-4s} + e^{-5s} \\ e^{-3s} + e^{-4s} \\ e^{-3s} + e^{-4s} \\ e^{-2s} \end{bmatrix}, \tilde{P}'_{\forall@1}(s) = \begin{bmatrix} e^{-3s} \\ e^{-2s} \\ e^{-2s} \\ 1 \end{bmatrix}. \quad (45)$$

$$\tilde{T}_{L4L}(s) = \begin{bmatrix} e^{-3s} & 0 & 0 & 0 \\ 0 & e^{-3s} & 0 & 0 \\ 0 & 0 & e^{-3s} & 0 \\ 0 & 0 & 0 & e^{-2s} \end{bmatrix}, \tilde{T}_{\forall@1}(s) = \begin{bmatrix} e^{-3s} & 0 & 0 & 0 \\ 0 & e^{-2s} & 0 & 0 \\ 0 & 0 & e^{-2s} & 0 \\ 0 & 0 & 0 & 1 \end{bmatrix}. \quad (44)$$

In addition, from (43), we find the setup timing vectors of the two policies $\tilde{P}'_{L4L}(s)$, $\tilde{P}'_{\forall@1}(s) = T_{\forall@1}(s)I$ to be

The earliest completion time for item D is $T_4 = 0$ following $\forall@1$. Luckily, this item has no lead time and can be produced/purchased immediately. If this were not so, then the $\forall@1$ policy with one item D missing to start with, would require either an initial "express" replenishment, or the production plan needs to be modified making it a "hybrid" All-at-Once plan, with at least one additional setup. Since there is no external demand for D, this missing item cannot be backlogged, but on a higher level, in this example the top level, items A, may be backlogged.

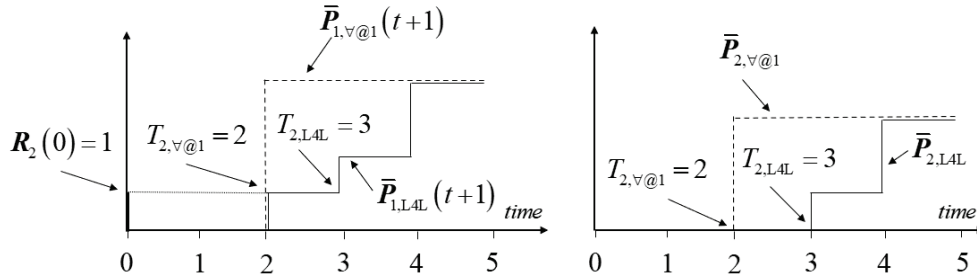


Figure 4 Item B developments, to the left internally generated demand (one time unit earlier), and to the right production satisfying this demand, L4L solid and $\forall@1$ dashed.

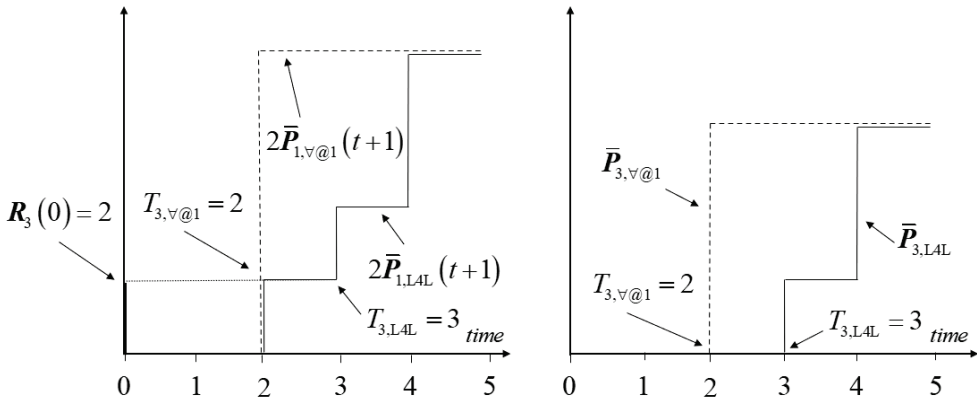


Figure 5 Item C developments, to the left internal demand, generated one time unit earlier, and to the right production, L4L solid and $\forall@1$ dashed.

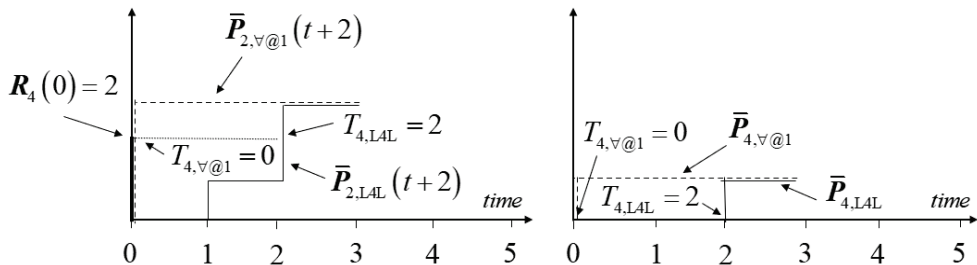


Figure 6 Item D developments, to the left internal demand, generated two time units earlier, and to the right production, L4L solid and $\forall@1$ dashed.

We now turn to economic consequences and assume the following parameter values

Table 1 Assumed economic parameter values

Name	Assumed parameter values	Comments
Sale price vector	$p = [1000, 0, 0, 0]$	Only item 1 (A) is sold externally
Variable production cost vector	$c = [200, 100, 300, 200]$	
Setup cost vector	$K = [400, 250, 300, 250]$	
Continuous discount rate	$\rho = 10\% - 30\%$	Consequences are computed for different rates

With the parameter values given in Tab. 1, the following NPV is calculated for our two policies (both for $\rho = 0.1$):

$$\begin{cases} NPV_{L4L} = p\tilde{D}(\rho) - c\tilde{P}_{L4L}(\rho) - K\tilde{P}'_{L4L}(\rho) = 2425.34 \\ NPV_{\forall@1} = p\tilde{D}(\rho) - c\tilde{P}_{\forall@1}(\rho) - K\tilde{P}'_{\forall@1}(\rho) = 2902.81 \end{cases} \quad (46)$$

So for $\rho = 0.1$, the $\forall@1$ policy gives a higher NPV than L4L and is to be preferred. However, for higher holding costs, represented by a higher value of ρ , one would expect the L4L policy to dominate, since L4L, among all possible policies, keeps available inventory to a very minimum. Varying ρ between 0.1 and 0.3 produces the NPV consequences displayed in Fig. 7.

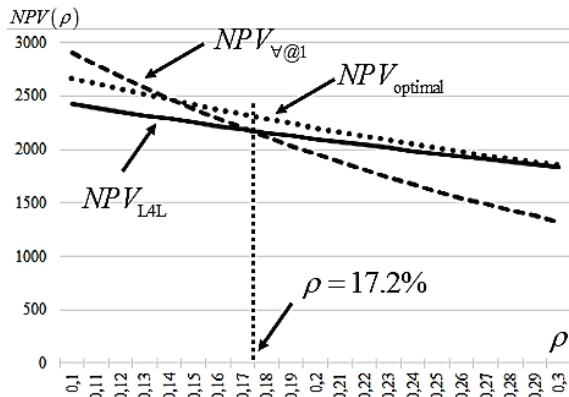


Figure 7 NPV as function of discount rate for policies L4L (solid), $\forall@1$ (dashed) and the optimal in-between policy (dotted).

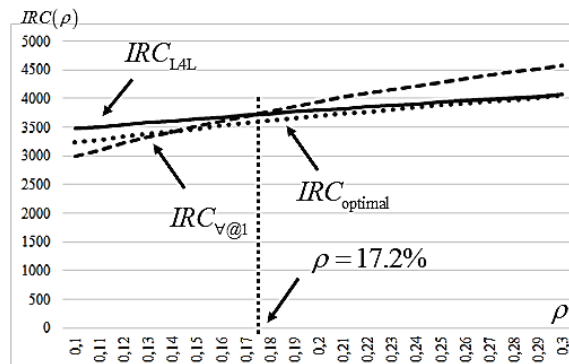


Figure 8 Inventory related costs (IRC) as function of discount rate for policies L4L (solid), $\forall@1$ (dashed) and the optimal in-between policy (dotted).

From Figs. 7-8, presenting the same conclusion, we see that for low values of ρ , $\forall@1$ (dashed curve) is to be preferred to L4L (solid curve) giving a higher NPV , and vice versa for values of ρ above 17.2%. At the intersection between the two curves, both policies are equally preferred, but the NPV can be improved further (inventory related costs lowered, see (21)) up (down) to the dotted curve.

There are only 128 different available production plans $\tilde{P}(s)$ available in this example that meet the *inner corner requirement for optimality* (see e.g. [13] or [31]). For discount rates below 16%, the $\forall@1$ policy is optimal, for ρ between 16% and 26%, the plan

$$\tilde{P}(s) = \begin{bmatrix} e^{-3s} + e^{-4s} + 2e^{-5s} \\ 3e^{-3s} \\ 2e^{-3s} + 4e^{-4s} \\ e^{-s} \end{bmatrix} \quad \text{is optimal, and above 26\%,}$$

L4L is optimal, but the improvement here is so minute that it does not show in the diagrams.

To determine the value of having an initial inventory, we examine possible plans when $R(0) = \theta$. Starting with L4L using the Leontief inverse in (34), we find $\tilde{P}_{L4L}(s)$ to be

$$\begin{aligned} \tilde{P}_{L4L}(s) &= (I - H\tilde{\tau}(s))^{-1} \tilde{D}(s) = \begin{bmatrix} 1 & 0 & 0 & 0 \\ e^s & 1 & 0 & 0 \\ 2e^s & 0 & 1 & 0 \\ e^{3s} & e^{2s} & 0 & 1 \end{bmatrix} \tilde{D}(s) = \\ &= \begin{bmatrix} 2e^{-s} + e^{-2s} + 3e^{-3s} + e^{-4s} + 2e^{-5s} \\ 2 + e^{-s} + 3e^{-2s} + e^{-3s} + 2e^{-4s} \\ 4 + 2e^{-s} + 6e^{-2s} + 2e^{-3s} + 4e^{-4s} \\ [2e^{2s} + e^s] + 3 + e^{-s} + 2e^{-2s} \end{bmatrix}. \end{aligned} \quad (47)$$

We see from the bottom left corner in the right-hand member that production must then take place in past time (market with brackets), so meeting this demand is impossible. Some external demand must be backlogged. The least possible change to remove this problem, is to backlog the first occurring three units of demand by changing external demand from $(2e^{-s} + e^{-2s} + 3e^{-3s} + e^{-4s} + 2e^{-5s})$ to $(6e^{-3s} + e^{-4s} + 2e^{-5s})$. Therefore, the customers will have to wait two periods for two units and one period for one unit, which also postpones revenues. This gives the feasible production plan

$$\tilde{P}_{L4L}(s) = \begin{bmatrix} 6e^{-3s} + e^{-4s} + 2e^{-5s} \\ 6e^{-2s} + e^{-3s} + 2e^{-4s} \\ 12e^{-2s} + 2e^{-3s} + 4e^{-4s} \\ 6 + e^{-s} + 2e^{-2s} \end{bmatrix}.$$

The economic consequences from not having an initial inventory are obtained from computing the NPV of revenues, production and setups. Choosing $\rho = 20\%$, these amount to $NPV_{\text{revenues}} = 4477.96$, $NPV_{\text{production}} = 6356.04$ and $NPV_{\text{setups}} = 2834.40$, i.e. totalling the negative value of $NPV = -4712.48$. This may be compared to the original L4L values (with an initial inventory), which are $NPV_{\text{revenues}} = 5139.30$, $NPV_{\text{production}} = 1494.07$ and $NPV_{\text{setups}} = 1546.75$, totalling $NPV = +2098.48$. The number of setups has increased from eight to twelve. The postponement of revenues causes a loss of 661.35. The difference in NPV with and without the initial inventory amounts to $\Delta NPV = 6810.97$, which we can compare with the sales value of the five units of the end item and nominal production cost (disregarding setup costs) for the other items in initial inventory, which amount to 6400.00.

6 CONCLUSIONS

In the foregoing, we have attempted to present consequences from having an initial available stock of items, compared with initially having an empty system. This presentation has been brief due to space requirements. Therefore, particularly aspects on consequences of having initial backlogs (negative inventories) have not been included in this report. Both initial inventories and initial backlogs may be distributed in time. There might be outstanding orders not yet have been delivered into inventory.

Our main conclusion is that this type of theoretical extension to MRP Theory is achievable, but with the effect of added complications by needing to introduce new concepts, above all the new timing matrix $\tilde{T}(s)$ and the concept of remaining demand $\tilde{d}(s)$.

In future related work, emphasis will be on encompassing initial backlogs and outstanding orders.

Notice

The paper will be presented at MOTSP 2021 – 12th International Conference Management of Technology – Step to Sustainable Production, which will take place in Poreč/Porenzo, Istria (Croatia), on September 8–10, 2021. The paper will not be published anywhere else.

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