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To cite this article: Muhammad Abu Sufyan Ali, Zhihe Zhang, Sufyan Ullah Khan, Arshad Ahmad Khan, Mohammad Musa, Preethu Rahman & Yousaf Hayat (2023) Accounting of public preferences and valuation of terrestrial and aquatic ecosystem services restoration: Evidence from Northwestern China, Economic Research-Ekonomika Istraživanja, 36:1, 2180055, DOI: [10.1080/1331677X.2023.2180055](https://doi.org/10.1080/1331677X.2023.2180055)

To link to this article: <https://doi.org/10.1080/1331677X.2023.2180055>



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# Accounting of public preferences and valuation of terrestrial and aquatic ecosystem services restoration: Evidence from Northwestern China

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## ABSTRACT

The emphasis of current study is on the assessment of households' willingness to pay (WTP) and preference heterogeneity for the upgradation of degraded terrestrial and aquatic ecosystem services across sub-basins of Heihe River. A sum of 1679 households were interviewed through choice experiment, and random parameter logit model is applied for welfare estimation. The estimated results signified the importance of selected terrestrial and aquatic ecological attributes. Sampled respondents of upper and middle basins placed highest WTP for reducing the emission of greenhouse gases among all other attributes and the WTP amount was 99.27 and 66.49 Yuan/Year respectively. Whereas in lower basin, improvement in landscape of farmland was highly valued, i.e., 107 Yuan/Year. In terrestrial ecosystem services the lowest WTP was recorded for Ejinaqi oasis size in all sub basins. In aquatic ecosystem services, improving water quality was the most valued attribute in all sub basins, and the corresponding WTP values are 122.81, 99.87 and 177.43 Yuan/Year in upper, middle and lower basins respectively, which ensure the significance of water quality in the entire basin. In aquatic ecosystem services the lowest WTP amount was recorded for leisure and entertainment conditions in each sub basin.

## ARTICLE HISTORY

Received 19 January 2022  
Accepted 7 February 2023

## KEYWORDS

Choice experiment approach; random parameter logit model; spatially heterogeneous preferences; Krinsky-Robb technique; terrestrial and aquatic ecosystem services

## JEL CODES

Q51; Q56; Q57

## 1. Introduction

The ecosystem services, that pertain the benefits to society and households from the natural ecosystem, are a vital notion to improve ecosystem conservation. Therefore, the conservation of ecosystem's quality is significant for the healthy ecosystem services (Assessment, 2005). However, human activities caused serious land cover variations,

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 Supplemental data for this article is available online at <https://doi.org/10.1080/1331677X.2023.2180055>.

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which are projected to occur up to half of the surface of the earth, and endangered two-third of the planet's ecosystems, some of which are irreparable (Han et al., 2020). Undoubtedly, the rising population and economic development will create considerable environmental degradation in the future (Pham et al., 2020). The imbalance between environmental conservation and societal development has always been a blockage to the global development. To rectify and get rid of this problem, the General Assembly of United Nation agreed the 2030 Sustainable Development Agenda, which intends to attain sustainable growth through the Sustainable Development Goals (SDGs), that take into account the environmental, social and economic aspects (Desa, 2016). The conservation of ecosystems and to minimize degradation, in the fifteenth goal of the Sustainable Development Goals, has also focused on the need to keep harmony between humanity and ecosystem services to achieve sustainable state (Han et al., 2020). With the deployment of Sustainable Development Goals, the evaluation of the environmental impacts caused by anthropogenic activities and mitigate the detrimental impacts on the ecosystems has increasingly become an important consideration for policy makers across the globe.

The ecosystems have been researched at different scales of global, national, regional and watershed levels, involving a wide range of areas, such as wetland areas of lakes and coastline as well as rapidly growing urban areas (Ali et al., 2022; Song & Deng, 2015). The river basins are the rich sources for the provision of numerous ecosystems that provide a wide range of economic welfares, along with products consisting of timberland, therapeutic plants and fuel-wood, as well as they offer niches for wild-life and procreating grounds. The ongoing anthropogenic activities will cause significant degradation in these estuaries, which may either cause the complete loss of these ecosystems or will affect the associated benefits with them (Jadhav et al., 2017). The destruction posed by human activities to rivers has been endorsed globally, as mostly rivers of the biosphere have almost demolished or altered (Mauerhofer et al., 2018), and thus it become under consideration globally as one of the red-hot issue. The disturbance of river ecosystem services is due to human activities like industrial development, residential encroachment, and the irrigation of farm-lands, whereas, the excessive exploitation of the river ecosystems has become the reason of pressure on ecosystem services (Grizzetti et al., 2016). The imposition of certain restoration strategies for the achievement of environmental goals are expected to offer substantial ecological benefits.

Recent urbanization and population growth have raised the financial burden on the overall ecosystem, causing both regional and global ecosystems to steadily deteriorate. This, in particular, leads to water pollution and shortages, which pose serious threats to the survival of mankind. According to some relevant and available studies (Feoli et al., 2002; Shu et al., 1998), argues that, due to the vulnerable climate, the future economic and environmental degradation would lead to serious damage to the worldwide ecological sustainability, specifically in the arid and semi-arid territories. Correspondingly, the inland river i.e. Heihe River Basin has encountered the significant problems of ecological failure in the arid region (north-western part of China) due to the rapid industrialization and rise in urbanization (Qi & Luo, 2007).

Since few decades, the ecological environment of Heihe River Basin has been continuously challenged by the issues of water scarcity and water pollution, which have led to a

decline in ecosystem functions (Chen et al., 2016). The upper basin of the river is confronted with severe threat of grassland degradation and desertification as well as the propagation of harmful weeds. The middle basin of the river is plagued by water pollution, desertification and land salinity. While, the lower basin is confronted by 4 key environmental challenges, including the rising tendency in the sand resource, depletion of eastern Lake (Juyan Lake), decline in the oasis region, and the growing desertification. The lower basin is the most vulnerable environmental area of the entire river basin.

The evaluation of ecosystems is crucial in order to ensure and maintain the long-run potential of ecosystem services (Zhang et al., 2018). The payment assessments for ecosystems, especially in the domain of ecological and natural resource economics have been the emphasis of economists in recent years (Bartczak & Metelska-Szaniawska, 2015). In order to bring restoration in the deteriorated ecosystems, valuation of ecosystem services and the public perception towards the restoration can be achieved through several approaches (Nicosia et al., 2014). The estimation of public willingness to pay can be achieved through the analysis of revealed preference approach by calculating the amount paid by people for the consumption of a specific resource (Carr & Mendelsohn, 2003). Similarly, Loomis et al. (2000) stated that public willingness to pay can be attained by means of direct or indirect surveys through the analysis of stated preferences.

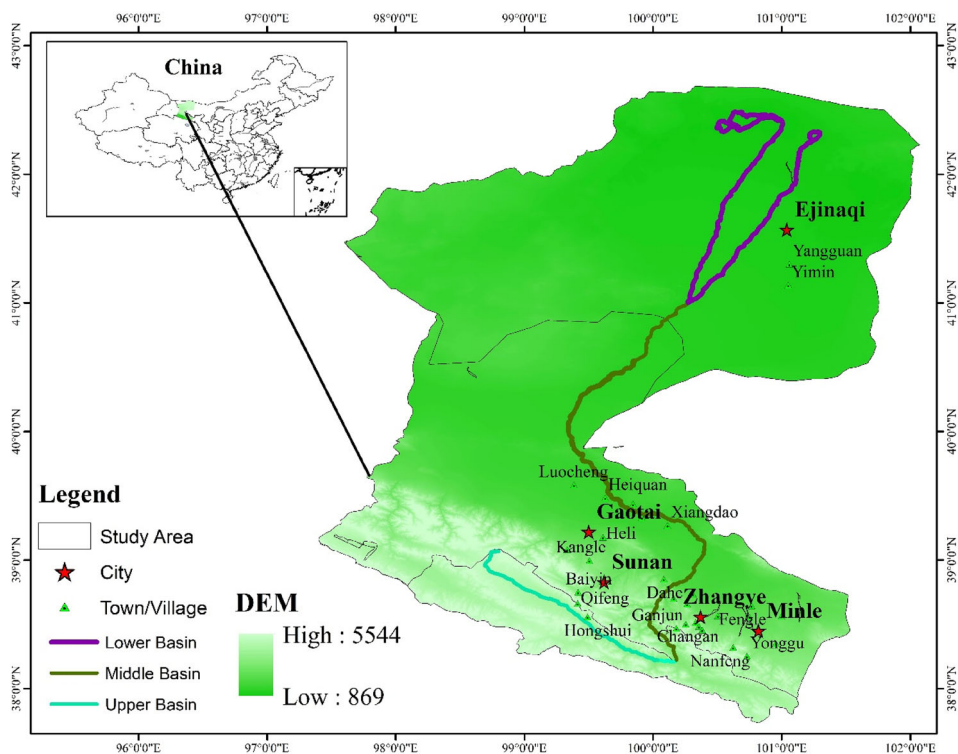
Choice experiment technique, which is one of the stated preference approach, and a renowned mechanism in the arena of environmental economics, having the potential to obtain information about public willingness to pay (Hanley et al., 1998). Alike to contingent valuation approach, which is also a stated preference approach, choice experiment uses surveys in order to attain value statement, and public willingness to pay, while, due to the high potential of assessment for many ecosystems, choice experiment has become more recognized and gaining consideration (Cerda et al., 2013). Usually, many researchers have employed choice experiment in their specified domains, like assessment of natural resources and marketing, where emphasis was focused on the estimation of spatial practices (Mazur & Bennett, 2008). Whereas, space heterogeneity has captured the attention of many researchers in the assessment of environmental valuation. Similarly, the studies of Liu and Huang (2017) and Zhou et al. (2015) endorsed that spatial heterogeneity is present among different ecological attributes, offered by natural resources across the various locations of China, and also variations are recorded in the qualities and types of these ecosystems throughout landscape. Therefore, spatial heterogeneity has an impact on the public willingness to pay for these ecosystems.

The expeditious industrial development has drastically altered the appearance of Heihe River Basin. According to Chen et al. (2016), it is stated that effect of urbanization and human activities on river ecosystem services is significant, and also posing a serious threat to the structures of river networks. Therefore, the research on improving river ecosystems is crucial, and to review the policies to ensure the viable management of the deteriorated ecological conditions is significant. This study is based on the valuation of 6 terrestrial and 5 aquatic river ecosystem services by emphasising the variations among their valuation, and the spatial preferences of upper basin, middle basin, and lower basin households of Heihe River Basin.

## 2. Research methods

### 2.1. Background of study site

Heihe River Basin ( $98^{\circ}-101^{\circ}30' E$ ,  $37^{\circ} 50'-42^{\circ} 40' N$ ) [Figure 1](#), originating from the Qilian mountains in Gansu province of China in north, while in south, it is heading towards Inner Mongolia. The total area under Heihe River Basin, which is the China's second largest inland river, is  $128,000 \text{ Km}^2$  (Qi & Luo, 2007), whereas, the approximate length and catchment area is  $821 \text{ Km}^2$ , and  $14.2 \times 10^4 \text{ Km}^2$ , respectively (Chen et al., 2016). The location of this river basin is central Hexi corridor, which is an arid zone facing a serious problem of water scarcity. Similarly, the South and West sides geography is higher as compared to the North and East sides, which is having a lower geography. The variations in elevation provoked climatic conditions, and environmental landscape has apparently vertical zonation law (Wu et al., 2015). According to Wu et al. (2014), it is evident that producing plenty of sunshine and strengthening the air, are created by dry and the arid climatic condition, however, due to the distinctive geographical position, there are high variations in the temperature of day and night. Moreover, the temperature and seasonal rainfall vary considerably, such as, during rainy season it receives abundant rainfall, whereas there is lack of precipitation in spring. Among the three sub basins of Heihe River, the upper basin (Qilian mountains) has the annual rainfall between 300-500 mm, while the annual precipitation in middle



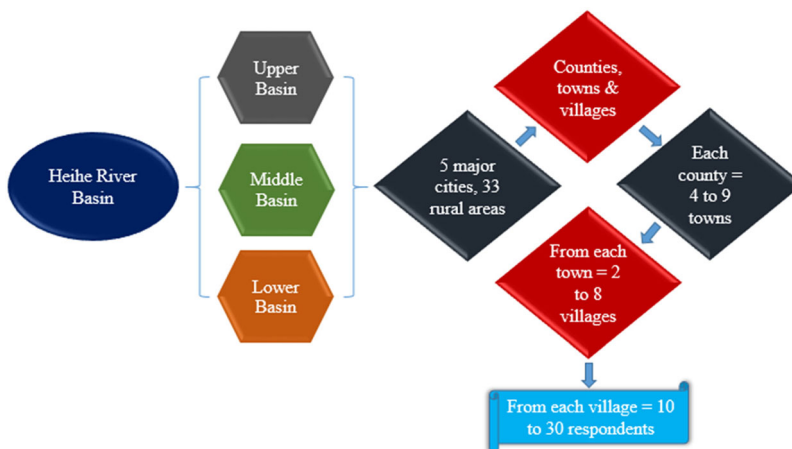
**Figure 1.** Heihe River Basin (Arc GIS 10.3).

Source: Created by author.

basin, which is the Hexi Corridor, is 100-250 mm, but the lower basin (Ejinaqi oasis) receives a precipitation lower than 45 mm annually (Z. Li et al., 2015).

## 2.2. Description of survey and data collection

This segment discusses the survey method used to range the entire sampled respondents, in order to collect data on the improvement of existing state of Heihe River Basin's environmental conditions. A comprehensive survey was carried out in 3 different sub basins, involving 5 main cities, and the adjoining rural population, through a pre-tested and a well-structured questionnaire for data collection. Based on the current executive division, the 3 sub basins were acknowledged, in which Sunnan was selected in the region of upper sub basin, while from the region of middle sub basin, Minle, Zhangye, and Gaotai were nominated. Similarly, from the region of lower sub basin, Ejinaqi was finalized. Due to the fact of reflecting the existing economic and ecological characteristics of the stated cities, the adjacent rural population/areas were taken under consideration. Furthermore, the nomination of the corresponding towns and villages were done by approach of stratified random sampling, and through this technique, a random selection of 3 to 8 towns from the respective county, and a random selection of 2 to 7 villages from every corresponding town were done. Finally, a sum of 10 to 30 households was selected through the approach of proportional allocation from every selected village. The graphical representation of the survey is illustrated in the following Figure 2. A data of 1679 households was gathered from 3 sub basins (upper, middle and lower sub basins), including 5 major cities as well as 33 adjacent rural populations/areas, in which 201 households were from Sunnan, i.e., from upper sub basin, 280, 695, and 304 were from Minle, Zhangye, and Gaotai respectively, which is middle sub basin. Whereas, from lower sub basin, i.e., Ejinaqi region, a sum of 199 households were selected. Through the application of proportional allocation, and based on some earlier research work of I. Khan et al. (2018) and Kosenius and Markku (2015), it is stated that present sample size for representing the target region is enough.



**Figure 2.** Graphical representation of survey.  
Source: Created by author.

The purpose of preliminary consultations with regulatory authorities and households about environment, was to provide an appropriate and practical picture of the problems under assessment. Primarily, through the pilot survey from 70 households of the study area, pertinent environmental (aquatic and terrestrial) attributes, and their related levels were identified. This survey helped the households to perceive the prevailing status and issues regarding ecosystem services, while the discussion with local authorities and thorough review of earlier research work have made some significant addition. Whereas, the different levels for payment were determined based on the local economic status and by following respective research work (S. U. Khan et al., 2019).

The nomination and inclusion of different ecosystem services and their corresponding levels in this study of choice experiment were done on the basis of some past studies like (Ali et al., 2020; S. U. Khan et al., 2020), and through comprehensive consultations with the local authorities, and finally came up with six terrestrial attributes and five aquatic attributes. The six terrestrial ecological attributes are yield of cultivated land (X1), quality of agriculture production (X2), oasis size in Ejinaqi region (X3), improvement of biodiversity (X4), reducing the emission of greenhouse gases (X5) and improvement in landscape of farmland (X6) with attribute of payment. Similarly, the five aquatic related ecological attributes that were selected are improving water quality (X1), irrigation of farm land (X2), reduction in sandstorms days annually (X3), area under East Juyan Lake (X4) and upgradation in leisure and entertainment conditions (X5) along with payment attribute, while status quo and 2 alternate policy programs are presented in [Supplementary Tables 1 and 2](#).

In the studies of choice experiment, where enclosure of status quo is a common feature, that can be prioritized by respondents over any expected change in attribute's level. It was essential to include status quo in choice set, as welfare estimates might be unreliable, as well as biased with demand theory without its existence (Barreiro-Hurle et al., 2018). Based on the morphological and geographical position of river as well as the different seasons etc., that bring variations in the river attributes and their corresponding levels, therefore, it's tough to define the status quo in the studies about water quality, and to summarize the existing variable module into solitary fixed state, it may be too restrictive. Furthermore, Konishi and Coggins (2008) stated that heterogeneous nature and low education of the respondents as well as their vision of status quo is less or less realistic. This diversion could lead to a reduction in accuracy of welfare estimates.

The selection of multiple choice options was given to the respondents ([Supplementary Tables 1 and 2](#)), where each alternative containing a set of ecological attributes, and their associated levels which reflect the outcome of the policy, along with status quo that represent the current conditions with zero payment. A sum of 60 choice sets was developed through the implementation of D efficiency design and Ngene software 1.1.1 that were separated in twenty blocks, whereas error D is 0.006939, while error A is 1.420521. Hence, a set of three questions (choice sets) was enquired from every respondent to answer.

### **2.3. The choice experiment and econometric specification**

The individual's preferences for restoration of degraded ecosystems, and to get the degraded ecosystems in refined form by 2025 in Heihe river basin, were presumed by applying choice



experiment technique. Choice experiment is a stated preference technique that accounts for the estimation of individual's preferences for assessing non-marketable commodities and services through a hypothetical market, where they are acquired to choose the most favoured choice set amongst the offered available choice sets/options. Following the study of Lancaster (1966), that on the basis of Lancaster's consumer theory, choice experiment put forward characteristic theory of value by revealing that utility derived from the consumption of a good is the utility associated with the characteristics of that specific good rather than the good itself. Usually in the choice experiment studies, where hypothetical choice sets are offered to the individuals, in which they compared the associated payments with every choice set for the upgradation of degraded ecosystem services that will be collected from the individual's and the alternate conditions of the ecosystem services.

The idea of choice experiment technique is based on the definition of any good or service should be in the context of its attributes and their related levels (Bateman et al., 2002). This technique was first utilized by Adamowicz et al. (1994) in the field of environment to encounter the ecological problems, and then this technique has become the most preferred stated preference technique for ecological assessment, especially in the field of ecosystem services.

According to Louviere (2001), choice experiment that is utilized in assessment of ecological and non-marketable goods and services works on explicit utility theory, which is usually established on random utility maximization, in which on the bases of maximum utility  $U$ , an individual selects the alternate  $J$  in every task. The  $i^{\text{th}}$  individual derived  $U_{ij}$  utility from incurring the alternative  $j$  comprise of 2 parts, such as, the observable deterministic component, while the second one is unobservable and random stochastic component. Mathematically, this function is illustrated below:

$$U_{ij} = V(Z_{ij}, X_i) + \varepsilon_{ij} \quad (1)$$

Where:

$X_i$  in the equation 1, demonstrates the socio-economic characteristics of  $i^{\text{th}}$  individual, while the alternate  $j$  attributes are represented by  $Z_{ij}$ . The response of the people might be different for the  $Z_{ij}$  attributes, and fluctuate along with choices/alternatives having numerous levels of the attribute, however,  $X_i$  remains consistent for an individual upon alternatives. Based on the derivation of high satisfaction, and maximum yielding utility, an  $i^{\text{th}}$  individual inclines towards the selection of alternative  $j$  upon  $k$  such as  $j > U_{ik}$ .

$$Prob(j/J) = Prob \{V_{ij+\varepsilon_{ik}} \text{ for all } j \in J\} \quad (2)$$

Where:

$J$  in the equation 2, represents the whole set which includes entire alternatives for every choice set. The distribution of error term in the estimation of equation 2 is assumed to be random and normal distribution.

#### **2.4. Random parameter logit model**

The random parameter logit model has the potential to lessen the 3 assumptions of conditional logit model. Conditional logit model presumes that preferences of an individual



relay on the observed factors, but mixed logit model presumes that unobserved characteristics have also an impact on these preferences. There is much flexibility in the mixed logit model, which permits for the correlation in unobserved characteristics, substitution, and the heterogeneity in preferences. Moreover, the heterogeneity in preferences can be verified through the specific characteristics of the respondent ( $C_n$ ), along with the alternative specific constant (ASC $_j$ ), or with the ( $x_{nj}$ ) attributes, with ( $\gamma_{nk}$ ) and ( $\epsilon_{nj}$ ) as the related constants (Bennett & Blamey, 2001; Train, 2009). In mixed logit model, for accounting the heterogeneity and autocorrelation, there is one additional factor that is  $\eta_{ij}$ , while the identical and independent distribution with type 1 extreme value is denoted by ( $\epsilon_{ij}$ ). Mathematically, utility function in mixed logit model can be illustrated as:

$$U_{ij} = V(Z_{ij}, X_i; \beta_i) + \eta_{ij} + \epsilon_{ij} \quad (3)$$

### 2.5. Estimation of marginal willingness to pay

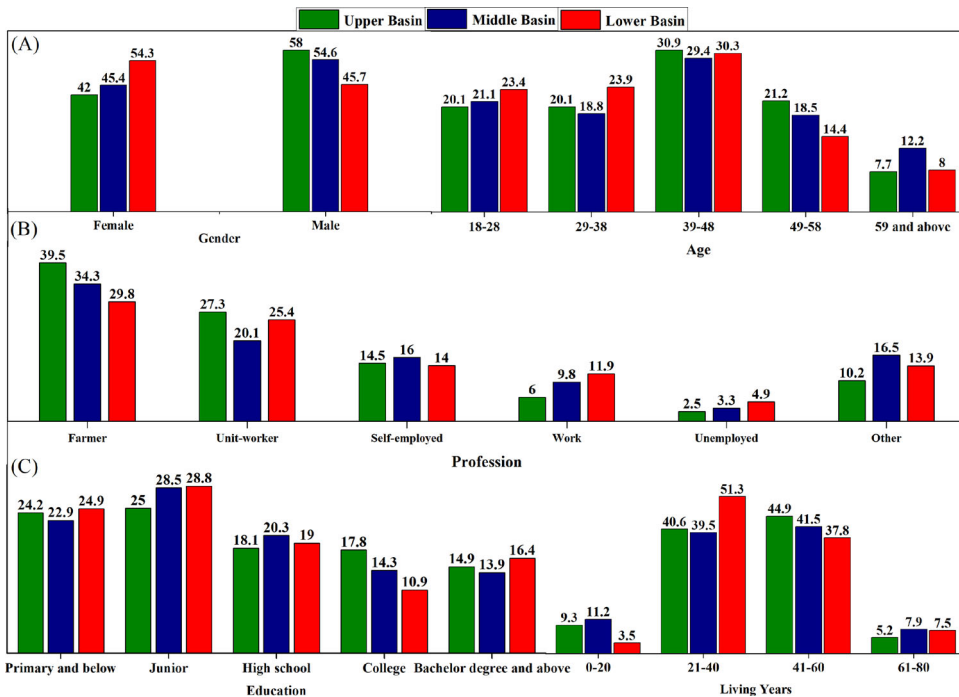
The assessment of implicit price/marginal willingness to pay of attributes is done from utilization of calculated coefficients ( $\beta$ ). While keeping other factors constant, and for any attribute  $K$ , the marginal willingness to pay is the inverse ratio between parameter  $K$ , and price parameter  $P$ . The mathematical representation of the marginal willingness to pay function can be illustrated as:

$$\text{Marginal willingness to pay} = -\frac{\beta_K}{\beta_P} \quad (4)$$

In the above mentioned equation (4), the coefficients for attribute  $k$ , and for the marginal utility of income are denoted by  $\beta_K$  and  $\beta_P$  respectively, in which the coefficient for income's marginal utility is often supposed as calculated coefficient for cost (Upton et al., 2012). Hence, Monte Carlo simulation approach which was presented by Krinsky and Robb (1986), was utilized for generating the confidence interval of 95%, in order to estimate the marginal willingness to pay (Sælen & Ericson, 2013; Upton et al., 2012).

### 2.6. Data screening and coefficient distribution

Follow-up queries were carried out prior to analyse the welfare estimates, where the data (questionnaires) demonstrating actual zero willingness were separated, and then excluded from the final figure. Following this procedure, we came up with 1619 final questionnaires for the welfare assessment, while 60 questionnaires have been removed, that were 3% of entire questionnaires. The estimation of random parameter model or mixed logit model was done by implementing the econometric software STATA. Both the explained and explanatory variables, all selected ecological (aquatic and terrestrial) attributes, and payment were allotted linear coding, while choice and alternative specific constant (ASC) have dummy coding (Supplementary Table 3). Random normal distribution was allocated to all selected ecological (aquatic and terrestrial) ecosystems/attributes, while to ASC as well as to monetary attribute, a non-random distribution was assigned. Keeping the price coefficient constant is to reduce instability of mixed logit



**Figure 3.** Socioeconomic status of selected respondents.

Source: Created by author.

model, because Ruud (1996) stated that random parameter model will face instability if the variation is permitted in the distribution of all coefficients.

### 3. Results and discussion

#### 3.1. Socioeconomic status

The following Figure 3 portrayed the socioeconomic status of the selected respondents of study area. Figure 3(A), expressed the gender and age of the selected respondents in all basins, where in gender section, the total number of female representatives are 42%, 45.4%, and 54.3% in upper, middle and lower basin, respectively. While, the total number of male representatives are 58%, 54.6%, and 45.7%, respectively. Similarly, the age of respondents in Figure 3(A), represents that maximum respondents are under the age group of 39-48. While, lesser number of respondents is fall in the age group 59 and above. Moreover, profession of the selected respondents is expressed in Figure 3(B), i.e., the profession of respondents showed that maximum number of respondents is farmers in the study area, while lower number of respondents is fall under the group of unemployed. Similarly, education and living years of the respondents are defined in the figure 3(C). The education scenario of respondents showed that the maximum respondents have junior level of education. Whereas, the bachelor degree and above represents the high level of education of the selected respondents in study area. At the same time, living years of the respondents are categorized in 4 different groups, which represents the

**Table 1.** Random parameter logit results for terrestrial attributes.

Choice	Upper Basin		Middle Basin		Lower Basin	
	Coef.	Std. Err.	Coef.	Std. Err.	Coef.	Std. Err.
<b>Mean</b>						
Pay	−0.01***	0.00	−0.01***	0.00	−0.01***	0.00
ASC	−1.09**	0.56	−1.58***	0.27	−1.95***	0.87
X1	0.02***	0.01	0.02***	0.01	0.03***	0.02
X2	1.08***	0.31	0.89***	0.14	1.06**	0.55
X3	0.00	0.00	0.00**	0.00	0.00	0.00
X4	0.30***	0.10	0.11***	0.05	0.58***	0.25
X5	1.09***	0.33	0.95***	0.14	0.99**	0.51
X6	0.87**	0.45	0.38***	0.13	−1.39***	0.49
<b>SD</b>						
X1	0.09***	0.02	0.10***	0.01	0.03**	0.01
X2	2.60***	0.52	1.83***	0.25	2.05***	1.02
X3	0.00***	0.00	0.00***	0.00	0.00***	0.00
X4	1.07***	0.30	−1.40***	0.16	0.90***	0.41
X5	−2.50***	0.45	2.27***	0.21	−2.69***	0.77
X6	0.57	0.61	2.02***	0.22	−1.96***	0.76
<b>Summary statistics</b>						
No of obs	1701		11151		1719	
LR $\chi^2(6)$	246.410		1271.660		199.260	
Log likelihood	−738.885		−3182.233		−449.974	
Prob > $\chi^2$	0		0		0	

Note: \*(10%), \*\*(5%), \*\*\*(1%). X1 X2 X3 X4 X5 X6 = Explained earlier in methodology section.

Source: Authors calculations.

different levels of respondents, that from how long they are living in the study area. Majority of the sampled respondents fall in the 21–40 and 41–60 groups.

### 3.2. Welfare estimation

The results obtained for the terrestrial ecological attributes from the implementation of random parameter logit model, are demonstrated in Table 1. Which depicts that entire coefficients for the selected attributes along with payment and ASC are significant statistically, across all sub basins and adjoining rural population/areas, except X3 attribute which represent oasis, in upper and lower basin. Whereas, the negative but significant coefficient for payment denotes that public satisfaction/utility have an inverse relation with an increase in price. Similarly, the respondents' satisfaction from the improvements of selected ecological attributes is determined by the significant coefficient of ASC, which is related to the selection of alternative options rather than selection of status quo (Brouwer et al., 2016). The estimated statistically significant (1% and 5% significance level) results for all selected attributes except X3 in upper and lower basin demonstrated that sampled respondents have demand for improved ecosystem services, and they are willing to pay for restoration of nominated terrestrial ecological attributes. Whereas, significant coefficients for SD (standard deviation) of mean for entire attributes, which is represented in the second part of Table 1, depicts the impression of preference heterogeneity for the nominated attributes throughout Heihe River Basin. Using the low quality water for irrigation to boost agricultural output may have a detrimental effect on ecosystem services, regardless of the fact that in recent decades, when valuing viable production, irrigation water quality has become one of the most crucial environmental aspect (Singh, 2015).

**Table 2.** Random parameter logit results for aquatic attributes.

Choice	Upper Basin		Middle Basin		Lower Basin	
	Coef.	Std. Err.	Coef.	Std. Err.	Coef.	Std. Err.
<b>Mean</b>						
Pay	-0.01***	0.00	-0.01***	0.00	-0.02***	0.00
ASC	-3.70***	1.13	-2.36***	0.41	-3.57***	1.15
X1	-1.72***	0.55	-1.28***	0.18	-5.26***	1.56
X2	0.07***	0.03	0.05***	0.02	-0.04***	0.02
X3	-0.17***	0.07	0.04*	0.02	-0.17***	0.08
X4	-0.04***	0.02	0.03***	0.01	0.08**	0.04
X5	0.02***	0.01	0.01***	0.01	0.03**	0.01
<b>SD</b>						
X1	2.27***	0.84	2.61***	0.27	-5.45***	1.47
X2	0.23***	0.04	0.20***	0.02	0.36***	0.11
X3	0.25***	0.05	0.21***	0.02	0.35***	0.10
X4	0.19***	0.04	0.16***	0.01	0.21***	0.06
X5	0.04***	0.01	0.05***	0.00	0.07***	0.02
<b>Summary statistics</b>						
No of obs	1665		11223		1683	
LR $\chi^2(5)$	138.540		946.150		133.650	
Log likelihood	-489.627		-3401.528		-453.722	
Prob > $\chi^2$	0		0		0	

Note: \*(10%), \*\*(5%), \*\*\*(1%). X1 X2 X3 X4 X5 X6 = Explained earlier in methodology section.

Source: Authors calculations.

Table 2 depicts the research outcomes for aquatic related ecological attributes that are obtained by applying random parameter logit model. It is evident from the results that the coefficients of selected all aquatic ecological attributes are significant at 1% and 5% significance level, while the coefficient of X3 is significant at 10% in the middle basin. Similarly, the coefficients for attributes of payment and ASC are significant, and having the expected negative signs for both attributes, i.e., the negative coefficient for payment showing the sampled respondents' willingness to pay for restoring ecosystem services become decline as the price goes up, and are in line with economic theory (Perni & Martínez-Paz, 2017). While the respondents' willingness for restoration of current degraded aquatic ecological attributes is proved from the significant coefficient of ASC. The findings of our current study are parallel with research findings of some previous studies, e.g., (Czajkowski et al., 2017; S. U. Khan et al., 2020). Whereas, preference heterogeneity for entire nominated aquatic attributes across the river basin is proved from the significant outcomes at lower portion of Table 2.

Ecosystem is the basis of human's survival, growth, and socioeconomic development, while the drastically progress in world's economy, and the development of industries along with the pressure posed by humans have exacerbated water scarcity and severely threatened the water ecological balance (Ren et al., 2020). For viable economic growth and improved biodiversity, healthy river ecosystems are of prime importance to be under consideration. However, the climatic changes, anthropogenic activities, and worldwide population growth might alter the river ecosystems, which are directed towards the deterioration of river water quality, declining biodiversity, and effecting the water habitat (Dudgeon, 2014; Reid et al., 2019). Hence, the better understanding for viable management of ecosystems is necessary about basic functions and procedures of river ecosystems, that how they react to the natural and human induced variations.

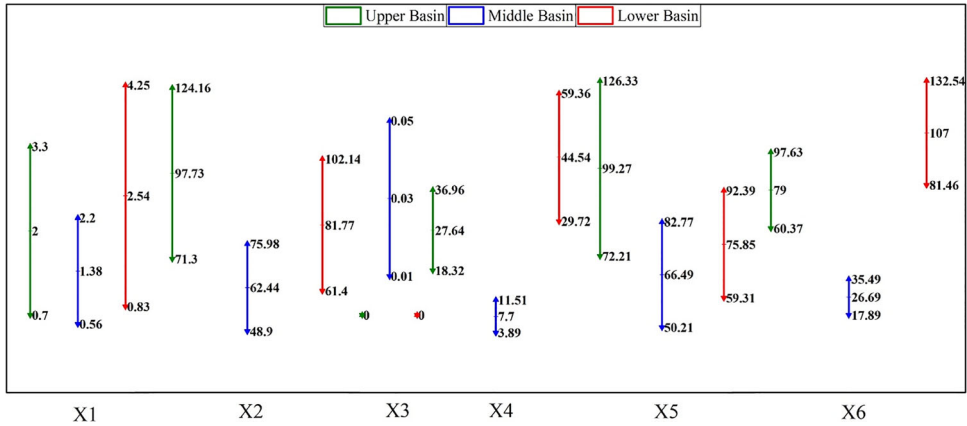
The anthropogenic activities such as urbanization, extensive irrigation, and economic growth have put the river ecosystem, and its services and benefits for the society

**Table 3.** Mean willingness to pay results for terrestrial attributes.

Variables	Upper Basin	Middle Basin	Lower Basin
X1	2.00	1.38	2.54
X2	97.73	62.44	81.77
X3	0.01	0.03	0.02
X4	27.64	7.70	44.54
X5	99.27	66.49	75.85
X6	79.00	26.69	107.00

Note: X1 X2 X3 X4 X5 X6 = Explained earlier in methodology section.

Source: Authors calculations.



**Figure 4.** Depiction of mean, upper, and lower willingness to pay for terrestrial ecosystems in upper, middle and lower basins.

Source: Created by author.

in risk on a global scale. Similarly, this economic and population growth, urbanization, and an ever-increasing need for water have put more stress on the inland rivers, impacting their ecological status. As a result, the increasing anxiety about river’s health, and the detrimental impact on its status, have led the upgradation of current river ecosystems extremely important. Whereas, the studies of Bateman et al. (2006) and Brouwer (2008) endorsed that the introduction of certain upgradation strategies are projected to have important, and positive consequences in the light of environmental objectives.

### 3.3. Estimation of public willingness to pay

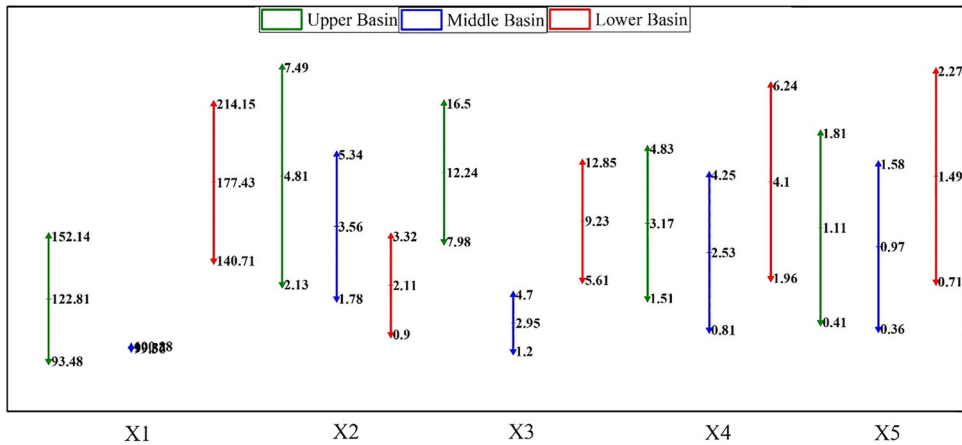
The ecosystems valuation could be attained through household’s willingness to pay. In contrast, the amounts of willingness to pay are different among households, and having no consistency among them (Higgins et al., 2020). In this paper, Table 3 and Figure 4 are illustrating and identifying the mean, and upper as well as lower limits (95 percent confidence interval) of the willingness to pay attained through Krinsky-Robb technique (500 Halton draws) for terrestrial ecological attributes of the sampled respondents in Heihe River Basin. Among all the chosen attributes, people willingness is different due to their taste and preferences (J. Li et al., 2020), like in upper and middle basins the highest willingness to pay was noticed for X5 like 99.27 Yuan, 66.49 Yuan per year, respectively. While in lower basin the high amount of willingness to pay was noticed

**Table 4.** Mean willingness to pay results for aquatic attributes.

Variables	Upper Basin	Middle Basin	Lower Basin
X1	122.81	99.87	177.43
X2	4.81	3.56	2.11
X3	12.24	2.95	9.23
X4	3.17	2.53	4.10
X5	1.11	0.97	1.49

Note: X1 X2 X3 X4 X5 X6 = Explained earlier in methodology section.

Source: Authors calculations.



**Figure 5.** Depiction of mean, upper, and lower limits of willingness to pay for aquatic ecosystems in upper, middle and lower basins.

Source: Created by author.

for X6 i.e. 107.00 Yuan per year. Similarly, the selected respondents paid attention for the upgradation of X3 attribute, but they showed the lowest willingness to pay for it, i.e. 0.01 Yuan per year (upper basin), 0.03 Yuan per year (middle basin), and 0.02 Yuan per year (lower basin). The respondents from all three basins of study area showed their attention, and willingness to restore the selected terrestrial ecological attributes, which is validated by current results. The public attitude and willingness to pay for the restoration of deteriorated attributes, endorsed their importance (F. Li et al., 2013). The presence of spatial heterogeneity in a certain area is validated by various amounts of willingness to pay for the restoration of degraded ecosystem services (A. Khan et al., 2022). Hence, in order to avoid serious estimation bias in the evaluation of public willingness to pay, it is necessary to include spatial features (Ren et al., 2020). Similarly, the preference heterogeneity might be the reason of individuals' location in the assessment of their willingness to pay (Aregay et al., 2016).

In order to improve the aquatic attributes, mean willingness to pay of selected households, and upper and lower limits (95 percent confidence interval) of the willingness to pay is attained through Krinsky-Robb technique (500 Halton draws) from Heihe River Basin, is demonstrated in Table 4 and Figure 5. The respondents from different places and communities are valuing ecological services in different ways (Rolfe et al., 2000). Willingness to pay for X1, showed that X1 is highly preferred attribute among all selected aquatic attributes throughout whole river basin, i.e., 122.81 Yuan per year,

99.87 Yuan per year, and 177.43 Yuan per year from upper, middle and lower basins, respectively. It has also been evident from earlier study conducted by S. U. Khan et al. (2022), that river water quality is highly preferred, and an important ecological attribute among different ecosystem services in China. While studies of Dudgeon (2014) and Reid et al. (2019), discovered that deteriorating the water quality is deteriorating the environment. Similarly, the sampled respondents from all sub basins paid lower attention towards the improvement of X5, and recorded lowest willingness to pay, such as, 1.11 Yuan per year (upper basin), 0.97 Yuan per year (middle basin), and 1.49 Yuan per year (lower basin). The amount of willingness to pay for improving the deteriorated ecological attributes is different among individuals, because of comparative significance of attributes (I. Khan et al., 2018).

#### 4. Conclusion

An attempt was made in this study with key objectives of determining the public willingness for the upgradation of degraded terrestrial and aquatic ecological attributes, and to determine the existing spatial heterogeneity across Heihe River Basin. In order to determine preference heterogeneity, data was collected from three different sub basins comprising of 5 major cities and 33 villages through choice experiment. According to current results, public concern regarding upgradation of selected terrestrial and aquatic ecological attributes and their significance is validated, while different location of household's induced different values for improving the degraded attributes. Results depicted that households of each sub basin are willing to pay for bringing upgradation in selected terrestrial attributes, and they favoured the alternatives as compared to the existing conditions i.e. status quo, such as households recorded high willingness for upgradation of X5 in upper and middle basins (99.27 Yuan/Year and 66.49 Yuan/Year) respectively, while in lower basin X6 was highly valued (107.00 Yuan/Year) by households. Similarly, the households showed their willingness to pay for improvement of X3, but they recorded a low willingness to pay for this attribute across whole basin, i.e., 0.01 Yuan/Year (upper basin), 0.03 Yuan/Year (middle basin) and 0.02 Yuan/Year (lower basin). Moreover, the households also favoured the alternatives as compared to status quo for upgradation of selected aquatic attributes. The selected households paid highest attention for the provision of X1 attribute in a good quality, such as 122.81 Yuan/Year (upper basin), 99.87 Yuan/Year (middle basin) and 177.43 Yuan/Year (lower basin), whereas households recorded a low willingness to pay of 1.11 Yuan/Year (upper basin), 0.97 Yuan/Year (middle basin), and 1.49 Yuan/Year (lower basin) for the provision of improved X5 attribute in aquatic ecological attributes.

Following the results of current study from which some basic policy suggestions have been endorsed for the management of Heihe River Basin, in connection with the implementation of certain policies for upgradation of selected terrestrial and aquatic attributes should be taken into account by Chinese government. The provision of such policies aims to conserve ecosystem services, their various functions, and maintaining them in a better way for future use. Similarly, the results approved some useful information about supervision, policy commendations and setting a goal for future research works for the improvement of existing river ecosystem services. Furthermore, the



presence of preference heterogeneity among households across river basin based on their location should be taken under consideration, while making and implementing any policy for the conservation of ecosystem services and their various functions. So that welfare impressions can be accurately determined regarding different participants, and to decline the dispute of conservationists and local population.

### Disclosure statement

No potential conflict of interest was reported by the authors.

### Funding

This paper is supported by Key Research Project of the Ministry of Education's Philosophy and Social Sciences "Research on improving the market-oriented mechanism of technological innovation" (14JZD010); Major Project of Shandong Province's key R & D Program in 2019 (Soft Science): "Research on the strategy of deepening scientific and technological cooperation and creating a new highland for opening-up"(2019RZB02013).

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